

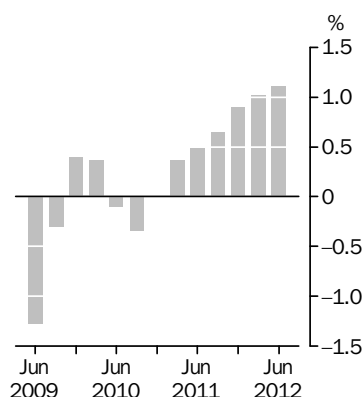
BUSINESS INDICATORS

AUSTRALIA

EMBARGO: 11.30AM (CANBERRA TIME) MON 3 SEP 2012

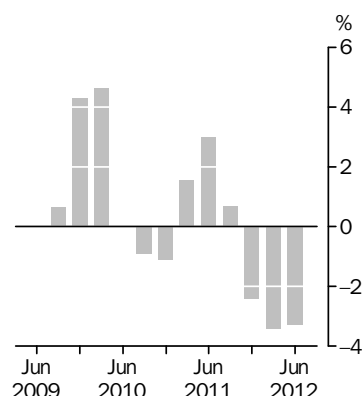
Inventories (volume terms)

Trend estimates



Company gross operating profits

Trend estimates



INQUIRIES

For further information about these and related statistics, contact the National Information and Referral Service on 1300 135 070 or Didier Rivet on Sydney (02) 9268 4900.

KEY FIGURES

	Mar Qtr 12 to Jun Qtr 12 %	Jun Qtr 11 to Jun Qtr 12 %
Sales of goods and services (Chain volume measures)		
Manufacturing		
Trend	-1.0	-2.3
Seasonally Adjusted	-1.8	-2.7
Wholesale trade		
Trend	1.0	4.9
Seasonally Adjusted	1.6	6.3
Inventories (Chain volume measures)		
Trend	1.1	3.7
Seasonally Adjusted	0.6	2.8
Company gross operating profits		
Trend	-3.3	-8.3
Seasonally Adjusted	-0.7	-6.5
Wages and salaries		
Seasonally Adjusted	0.8	5.9

KEY POINTS

CHAIN VOLUME ESTIMATES

- The trend estimate for inventories rose 1.1% in the June quarter 2012. The seasonally adjusted estimate rose 0.6% this quarter.
- The trend estimate for Manufacturing sales of goods and services fell 1.0% this quarter. The seasonally adjusted estimate fell 1.8%.
- The trend estimate for Wholesale trade sales of goods and services rose 1.0% this quarter. The seasonally adjusted estimate rose 1.6%.

CURRENT PRICE ESTIMATES

- The seasonally adjusted estimate for company gross operating profits fell 0.7% in the June quarter 2012.
- The seasonally adjusted estimate for wages and salaries rose 0.8% in the June quarter 2012.

NOTES

FORTHCOMING ISSUES

ISSUE (Quarter)

RELEASE DATE

September 2012	3 December 2012
December 2012	4 March 2013
March 2013	3 June 2013
June 2013	2 September 2013

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COMPARISON BETWEEN COMPANY GROSS OPERATING PROFITS AND GROSS OPERATING SURPLUS

Valuation changes have had an impact on the value of inventories held by Australian businesses this quarter. An inventories valuation adjustment (IVA) is applied in the calculation of the gross operating surplus of private non-financial corporations (GOS) estimate in the Australian National Accounts. The IVA for the June quarter 2012 is \$589m which is \$1,531m higher than the March quarter 2012 IVA of -\$942m.

No adjustment is made to the company gross operating profits (CGOP) estimate in this publication and, as a result, users should exercise caution when comparing CGOP and GOS. It should be noted that there are other differences between the two series. In particular, changes are made to GOS when annual benchmarks are applied and slightly different seasonal factors apply to the two series. Given this, while CGOP movements are an appropriate indicator for GOS, the two series will not have equivalent seasonally adjusted movements from quarter to quarter.

CHANGES IN NEXT ISSUE

As happens in September quarter each year, revisions to previously released data will occur as a result of the annual re-analysis of seasonally adjusted data series and the movement forward of the base year for the calculation of chain volume measures.

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ABBREVIATIONS

ABN	Australian Business Number
ABS	Australian Bureau of Statistics
ANZSIC	Australian and New Zealand Standard Industrial Classification
CGOP	company gross operating profits
GOS	gross operating surplus
PAYGW	pay-as-you-go withholding
QBIS	Quarterly Business Indicators Survey
SISCA	Standard Institutional Sector Classification of Australia
TAU	type of activity unit

Brian Pink
Australian Statistician

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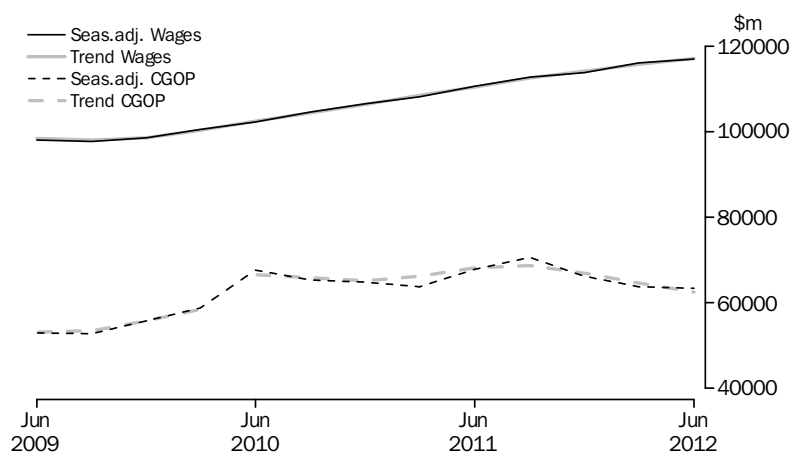
ANALYSIS BY INDUSTRY

FEATURED SERIES

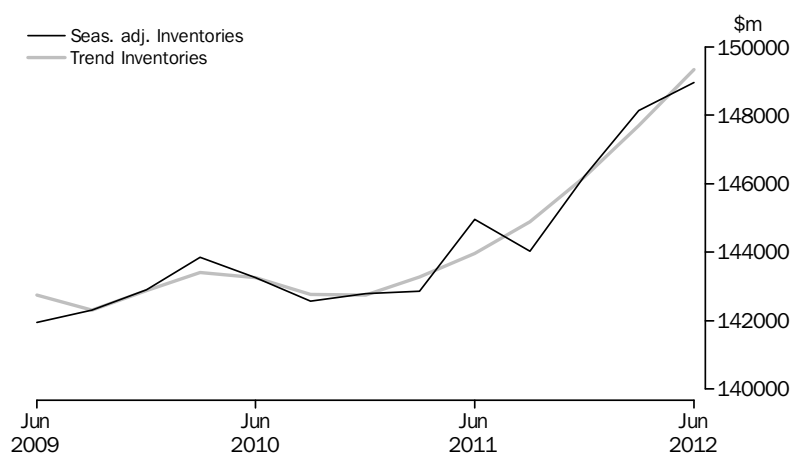
The following graphs and commentary refer to seasonally adjusted and trend estimates for sales of goods and services and inventories in volume terms, and wages and salaries and company gross operating profits in current price terms.

TOTAL ALL INDUSTRIES

In current prices, the trend estimate for company gross operating profits fell 3.3% this quarter. The seasonally adjusted estimate fell 0.7%. In current price terms, the trend estimate for wages and salaries rose 1.2%. The seasonally adjusted estimate rose 0.8%.



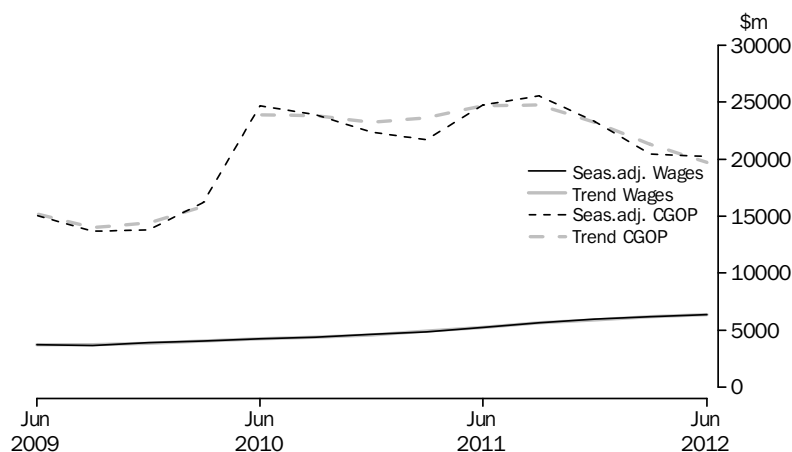
In volume terms, the trend estimate for total inventories rose 1.1% this quarter. The seasonally adjusted estimate rose 0.6%.



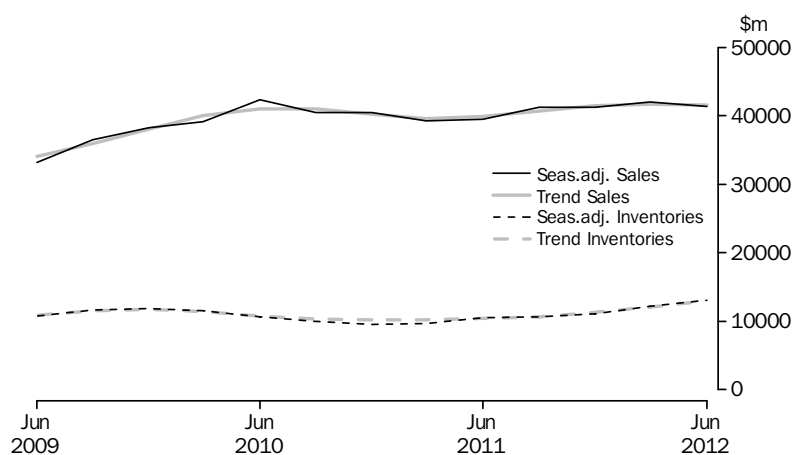
ANALYSIS BY INDUSTRY *continued*

MINING

In current prices, the trend estimate for company gross operating profits fell 7.5% this quarter. The seasonally adjusted estimate fell 1.0%. In current price terms, the trend estimate for wages and salaries rose 3.3% this quarter. The seasonally adjusted estimate rose 3.3%.



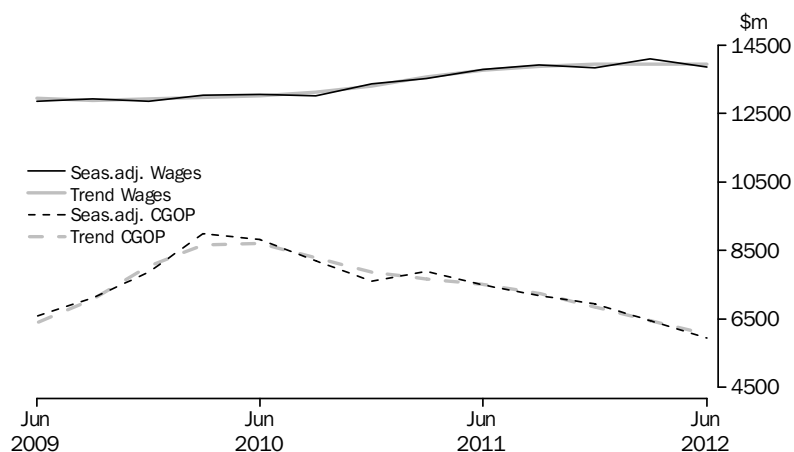
In volume terms, the trend estimate for sales of goods and services fell 0.1% this quarter. The seasonally adjusted estimate fell 1.7%. In volume terms, the trend estimate for inventories rose 7.1% this quarter. The seasonally adjusted estimate rose 7.9%.



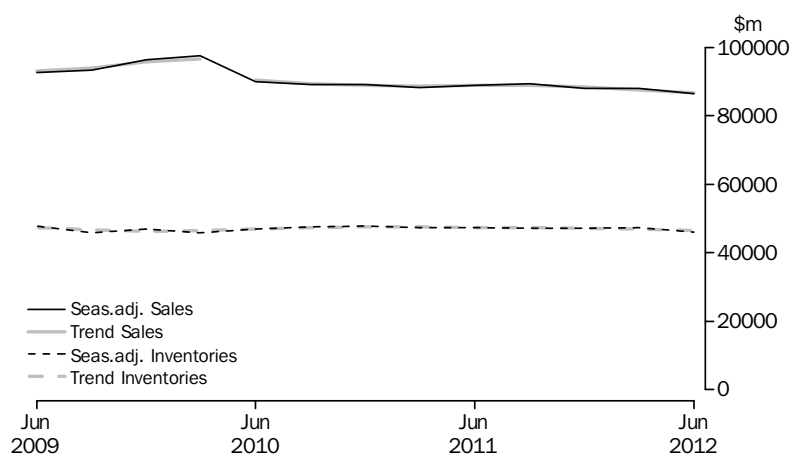
ANALYSIS BY INDUSTRY *continued*

MANUFACTURING

In current prices, the trend estimate for company gross operating profits fell 6.2% this quarter. The seasonally adjusted estimate fell 8.0%. In current price terms, the trend estimate for wages and salaries fell 0.1% this quarter. The seasonally adjusted estimate fell 1.6%.



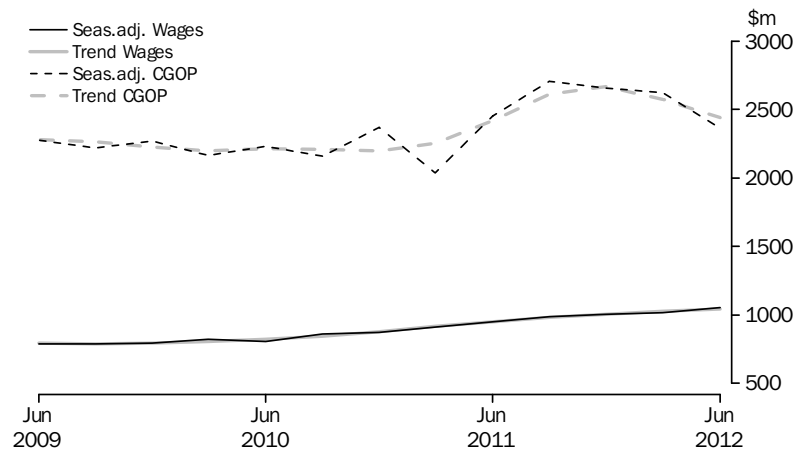
In volume terms, the trend estimate for sales of goods and services fell 1.0% this quarter. The seasonally adjusted estimate fell 1.8%. In volume terms, the trend estimate for inventories fell 0.9% this quarter. The seasonally adjusted estimate fell 2.9%.



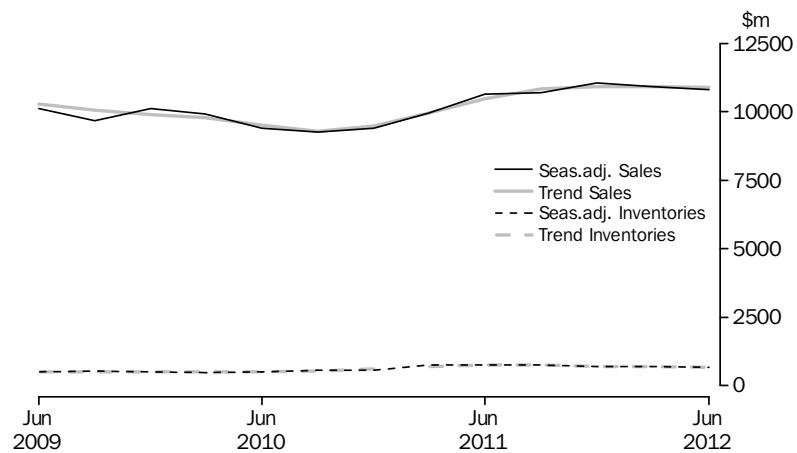
ANALYSIS BY INDUSTRY *continued*

ELECTRICITY, GAS, WATER AND WASTE SERVICES

In current prices, the trend estimate for company gross operating profits fell 5.3% this quarter. The seasonally adjusted estimate fell 10.0%. In current price terms, the trend estimate for wages and salaries rose 2.0% this quarter. The seasonally adjusted estimate rose 4.2%.



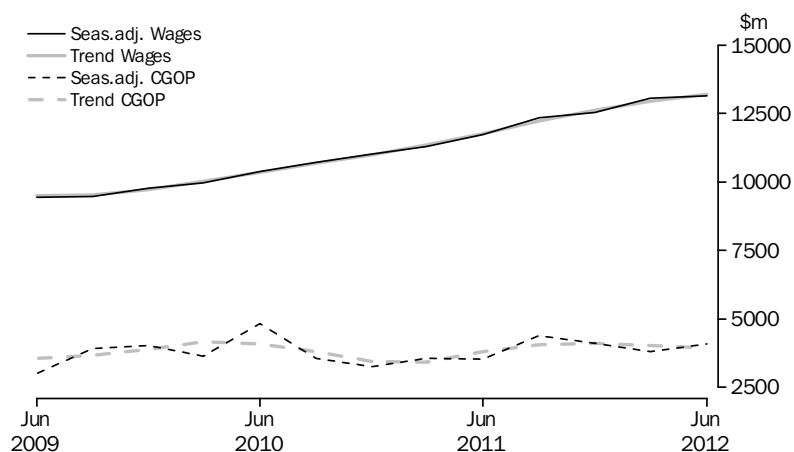
In volume terms, the trend estimate for sales of goods and services fell 0.3% this quarter. The seasonally adjusted estimate fell 1.0%. In volume terms, the trend estimate for inventories fell 3.2% this quarter. The seasonally adjusted estimate fell 4.8%.



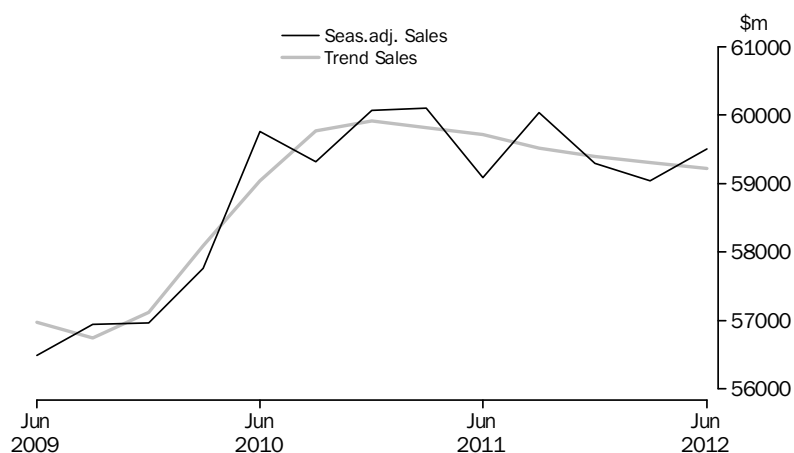
ANALYSIS BY INDUSTRY *continued*

CONSTRUCTION

In current prices, the trend estimate for company gross operating profits fell 1.9% this quarter. The seasonally adjusted estimate rose 6.6%. In current price terms, the trend estimate for wages and salaries rose 2.0% this quarter. The seasonally adjusted estimate rose 0.7%.



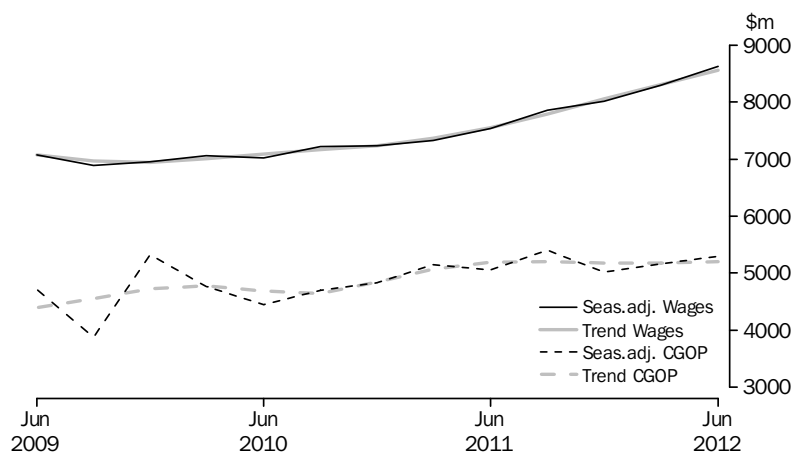
In volume terms, the trend estimate for sales of goods and services fell 0.2% this quarter. The seasonally adjusted estimate rose 0.8%.



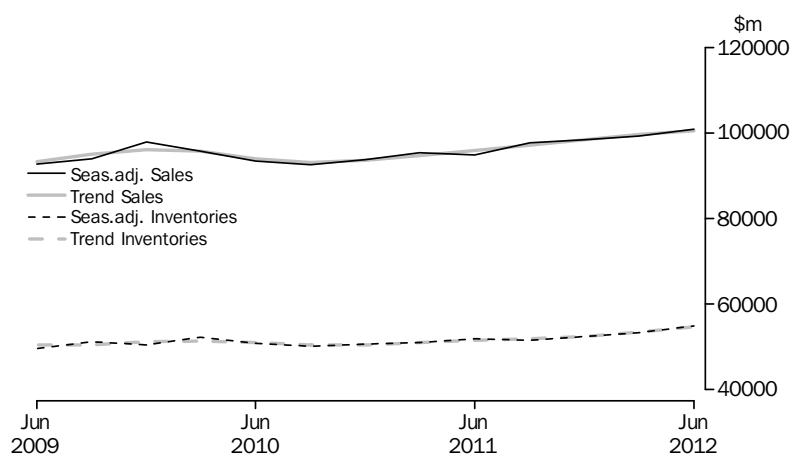
ANALYSIS BY INDUSTRY *continued*

WHOLESALE TRADE

In current prices, the trend estimate for company gross operating profits rose 0.5% this quarter. The seasonally adjusted estimate rose 2.7%. In current price terms, the trend estimate for wages and salaries rose 3.0% this quarter. The seasonally adjusted estimate rose 4.0%.



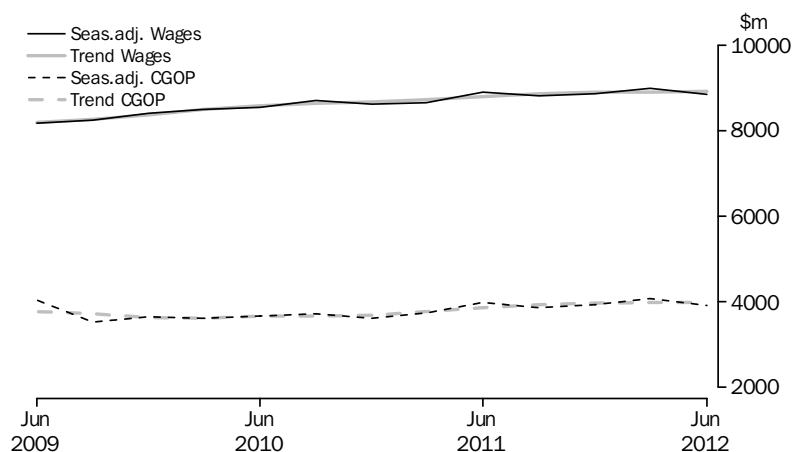
In volume terms, the trend estimate for sales of goods and services rose 1.0% this quarter. The seasonally adjusted estimate rose 1.6%. In volume terms, the trend estimate for inventories rose 2.4% this quarter. The seasonally adjusted estimate rose 3.2%.



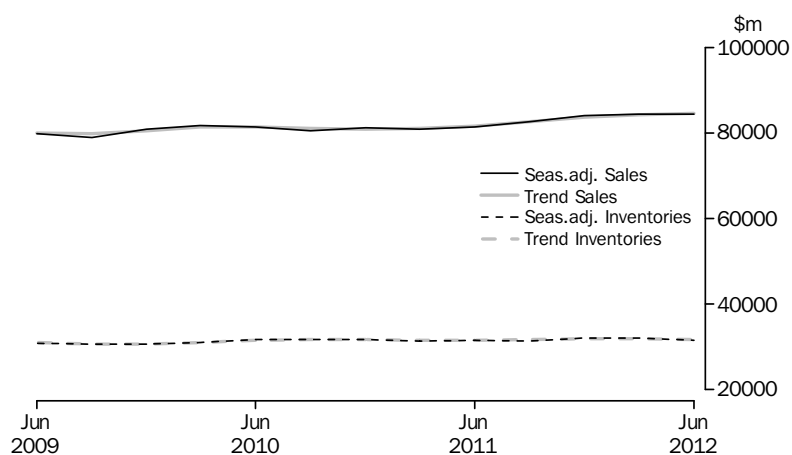
ANALYSIS BY INDUSTRY *continued*

RETAIL TRADE

In current prices, the trend estimate for company gross operating profits rose 0.3% this quarter. The seasonally adjusted estimate fell 3.8%. In current price terms, the trend estimate for wages and salaries rose 0.1% this quarter. The seasonally adjusted estimate fell 1.7%.



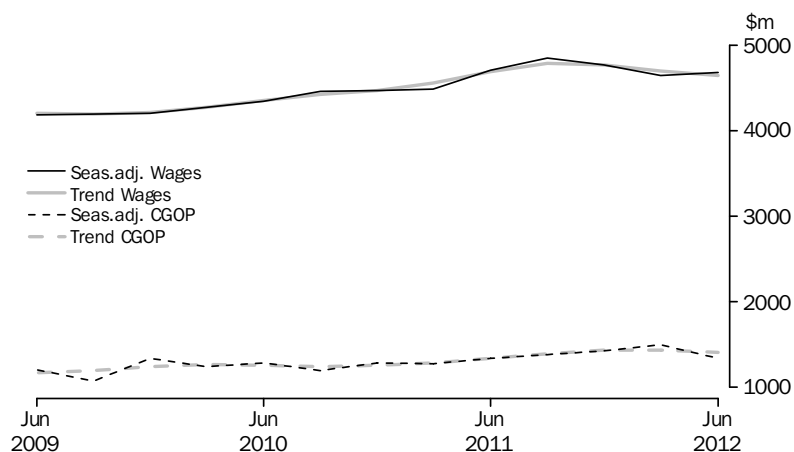
In volume terms, the trend estimate for sales of goods and services rose 0.4% this quarter. The seasonally adjusted estimate rose 0.1%. In volume terms, the trend estimate for inventories fell 0.3% this quarter. The seasonally adjusted estimate fell 1.5%.



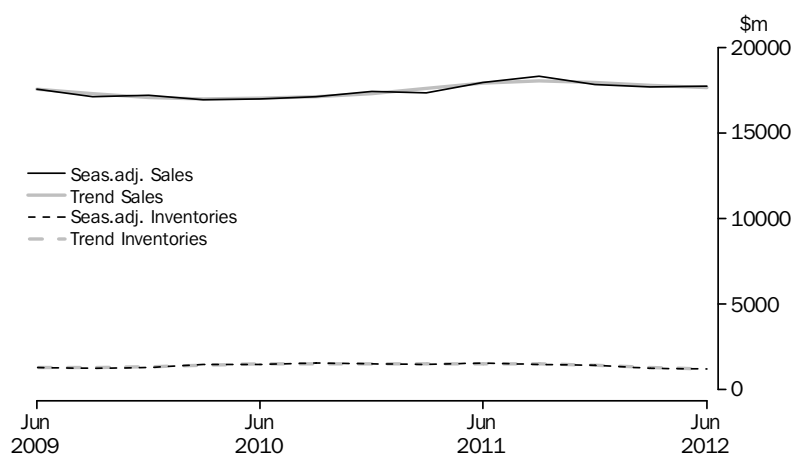
ANALYSIS BY INDUSTRY *continued*

ACCOMMODATION AND FOOD SERVICES

In current prices, the trend estimate for company gross operating profits fell 1.9% this quarter. The seasonally adjusted estimate fell 11.0%. In current price terms, the trend estimate for wages and salaries fell 1.3% this quarter. The seasonally adjusted estimate rose 0.9%.



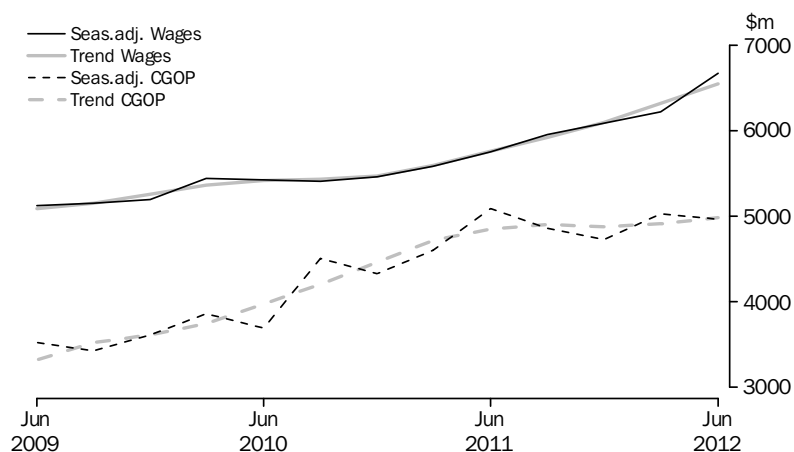
In volume terms, the trend estimate for sales of goods and services fell 0.7% this quarter. The seasonally adjusted estimate rose 0.4%. In volume terms, the trend estimate for inventories fell 7.1% this quarter. The seasonally adjusted estimate fell 3.7%.



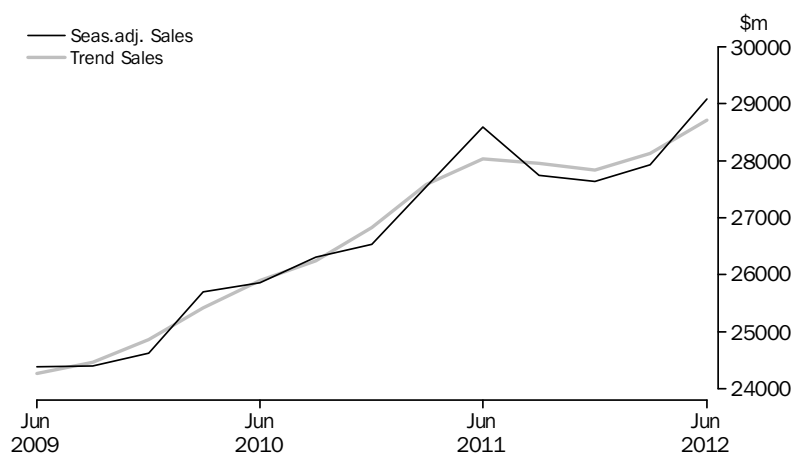
ANALYSIS BY INDUSTRY *continued*

TRANSPORT, POSTAL AND WAREHOUSING

In current prices, the trend estimate for company gross operating profits rose 1.6% this quarter. The seasonally adjusted estimate fell 1.1%. In current price terms, the trend estimate for wages and salaries rose 3.7% this quarter. The seasonally adjusted estimate rose 7.2%.



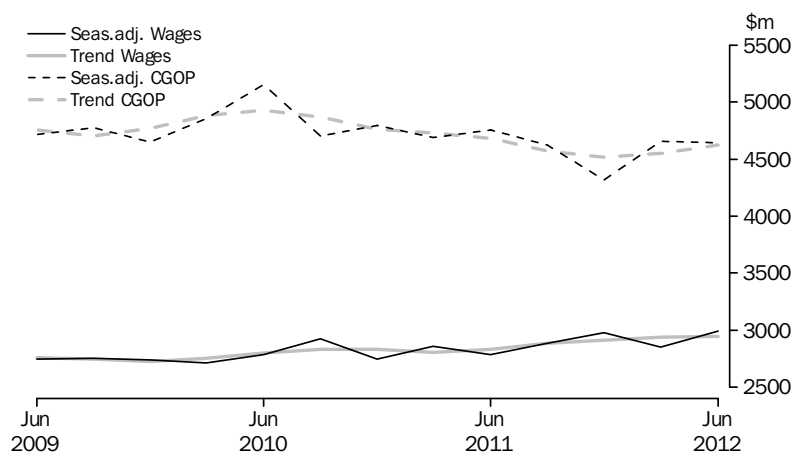
In volume terms, the trend estimate for sales of goods and services rose 2.1% this quarter. The seasonally adjusted estimate rose 4.1%.



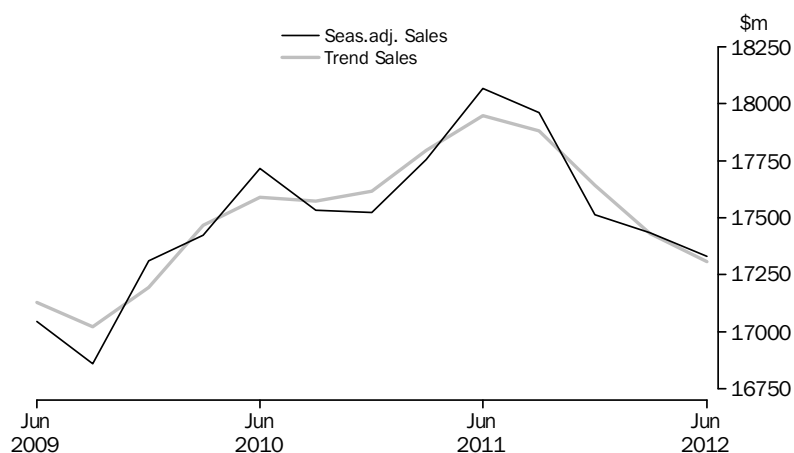
ANALYSIS BY INDUSTRY *continued*

INFORMATION MEDIA AND TELECOMMUNICATIONS

In current prices, the trend estimate for company gross operating profits rose 1.6% this quarter. The seasonally adjusted estimate fell 0.3%. In current price terms, the trend estimate for wages and salaries rose 0.4% this quarter. The seasonally adjusted estimate rose 4.8%.



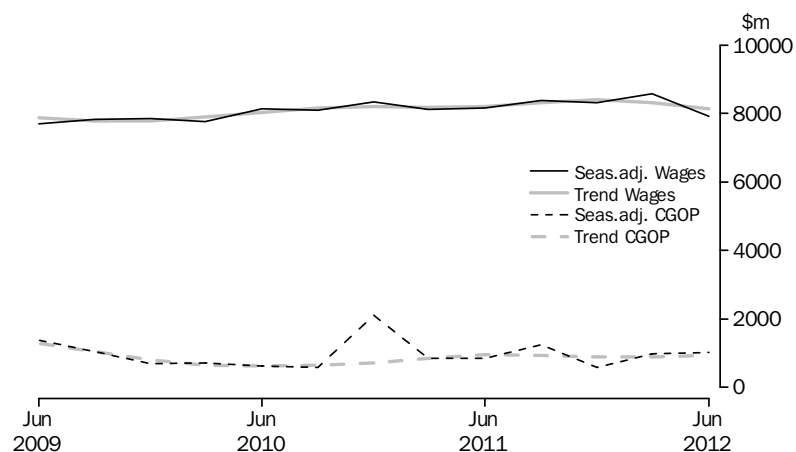
In volume terms, the trend estimate for sales of goods and services fell 0.7% this quarter. The seasonally adjusted estimate fell 0.6%.



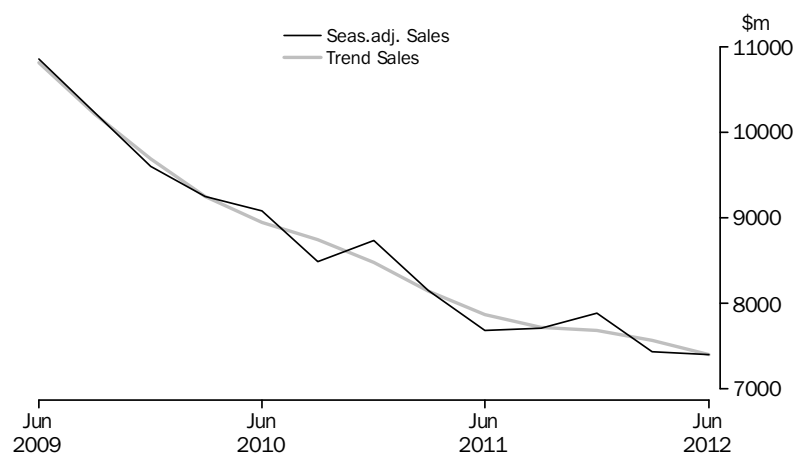
ANALYSIS BY INDUSTRY *continued*

FINANCIAL AND INSURANCE SERVICES

In current prices, the trend estimate for company gross operating profits rose 4.5% this quarter. The seasonally adjusted estimate rose 3.0%. In current price terms, the trend estimate for wages and salaries fell 2.1% this quarter. The seasonally adjusted estimate fell 7.9%.



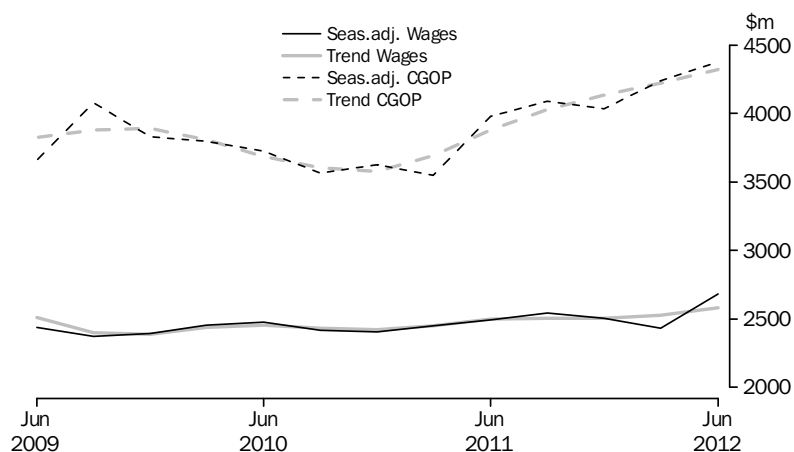
In volume terms, the trend estimate for sales of goods and services fell 2.2% this quarter. The seasonally adjusted estimate fell 0.5%.



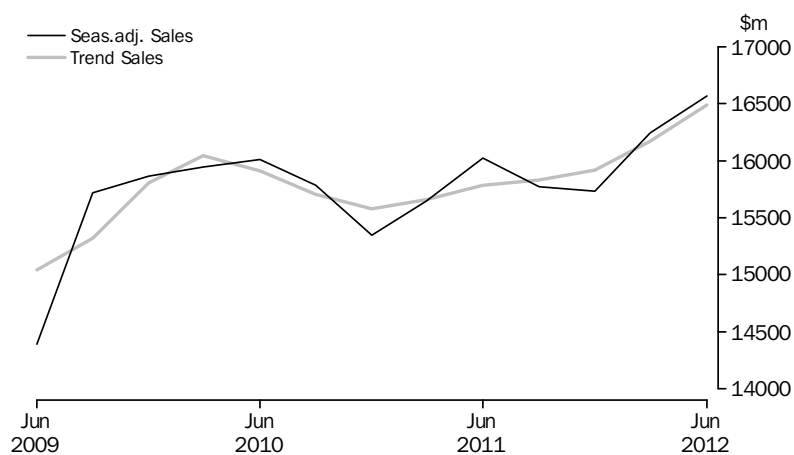
ANALYSIS BY INDUSTRY *continued*

RENTAL, HIRING AND REAL ESTATE SERVICES

In current prices, the trend estimate for company gross operating profits rose 2.4% this quarter. The seasonally adjusted estimate rose 3.3%. In current price terms, the trend estimate for wages and salaries rose 2.2% this quarter. The seasonally adjusted estimate rose 10.2%.



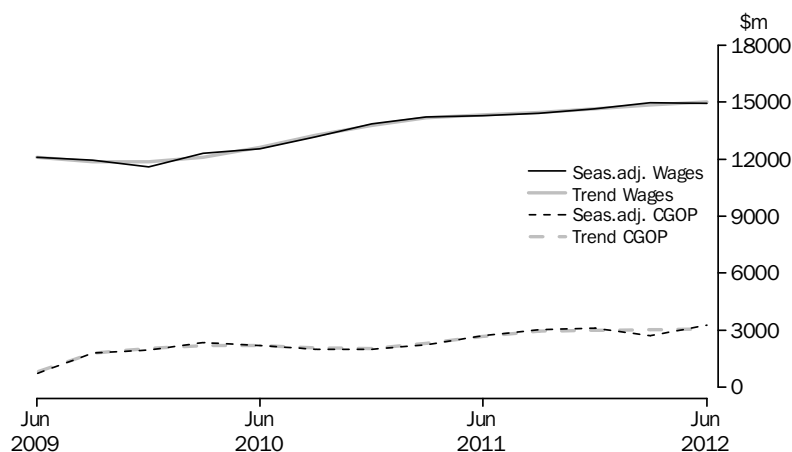
In volume terms, the trend estimate for sales of goods and services rose 2.0% this quarter. The seasonally adjusted estimate rose 2.0%.



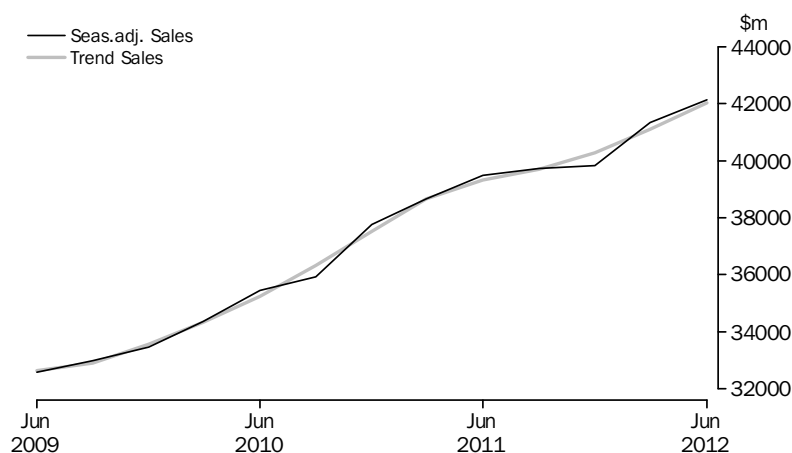
ANALYSIS BY INDUSTRY *continued*

PROFESSIONAL, SCIENTIFIC AND TECHNICAL SERVICES

In current prices, the trend estimate for company gross operating profits rose 1.7% this quarter. The seasonally adjusted estimate rose 20.3%. In current price terms, the trend estimate for wages and salaries rose 1.0% this quarter. The seasonally adjusted estimate fell 0.2%.



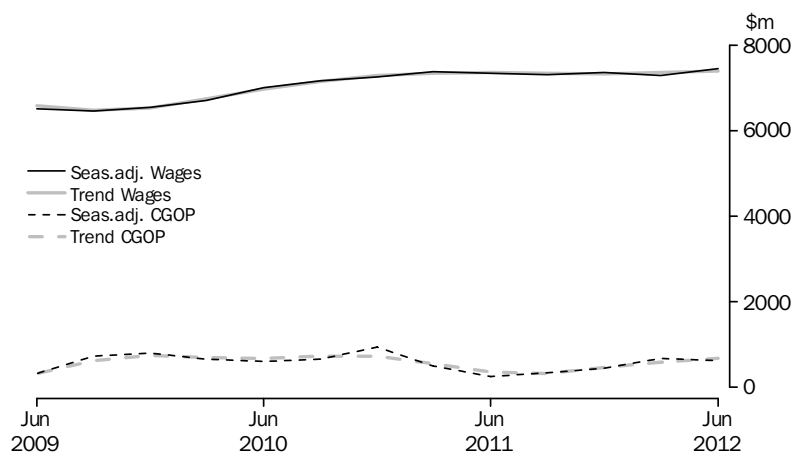
In volume terms, the trend estimate for sales of goods and services rose 2.3% this quarter. The seasonally adjusted estimate rose 1.9%.



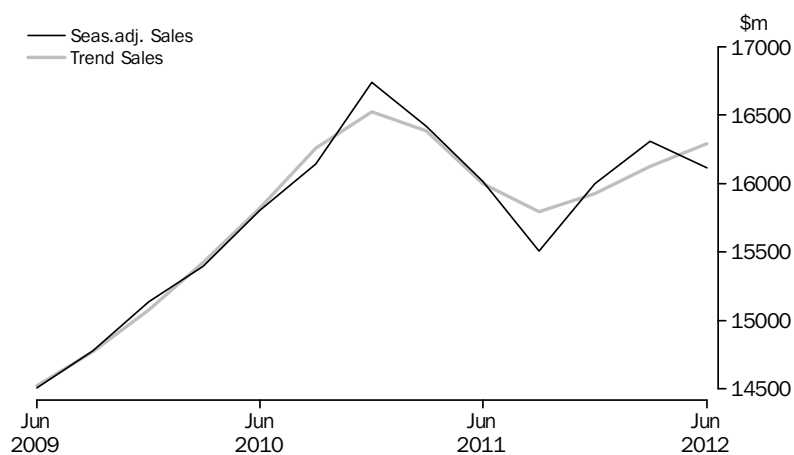
ANALYSIS BY INDUSTRY *continued*

ADMINISTRATIVE AND SUPPORT SERVICES

In current prices, the trend estimate for company gross operating profits rose 14.6% this quarter. The seasonally adjusted estimate fell 5.2%. In current price terms, the trend estimate for wages and salaries rose 0.6% this quarter. The seasonally adjusted estimate rose 2.2%.



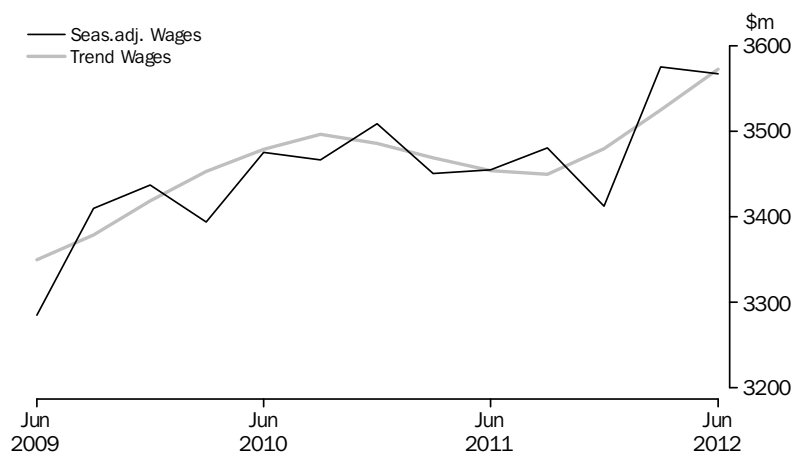
In volume terms, the trend estimate for sales of goods and services rose 1.0% this quarter. The seasonally adjusted estimate fell 1.2%.



ANALYSIS BY INDUSTRY *continued*

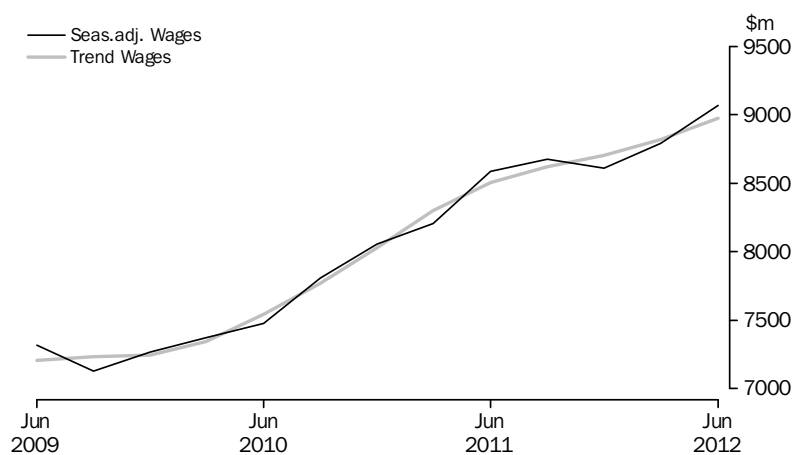
EDUCATION AND TRAINING

In current price terms, the trend estimate for wages and salaries rose 1.3% this quarter.
The seasonally adjusted estimate fell 0.2%.



HEALTH CARE AND SOCIAL ASSISTANCE

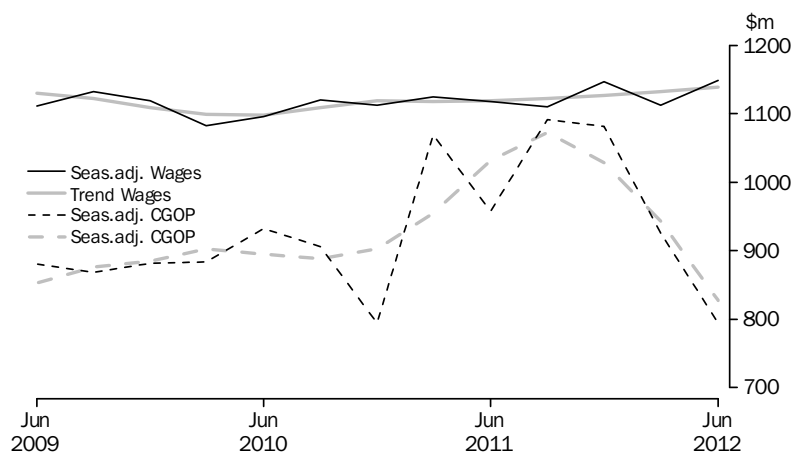
In current price terms, the trend estimate for wages and salaries rose 1.8% this quarter.
The seasonally adjusted estimate rose 3.1%.



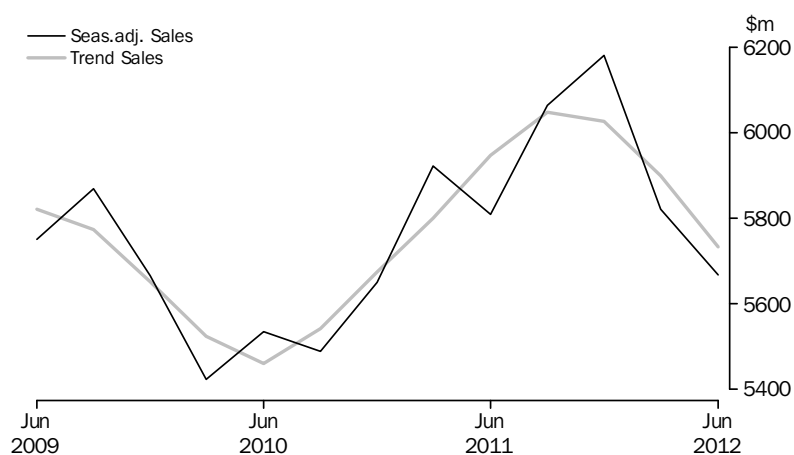
ANALYSIS BY INDUSTRY *continued*

ARTS AND RECREATION SERVICES

In current prices, the trend estimate for company gross operating profits fell 12.3% this quarter. The seasonally adjusted estimate fell 14.3%. In current price terms, the trend estimate for wages and salaries rose 0.5%. The seasonally adjusted estimate rose 3.3%.



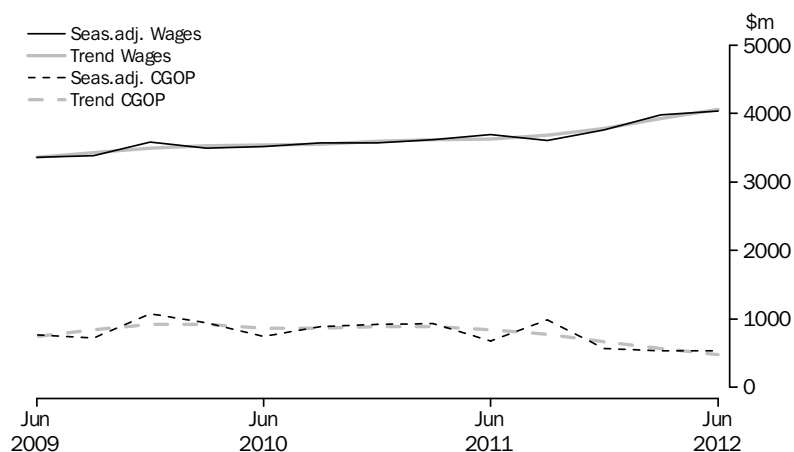
In volume terms, the trend estimate for sales of goods and services fell 2.8% this quarter. The seasonally adjusted estimate fell 2.6%.



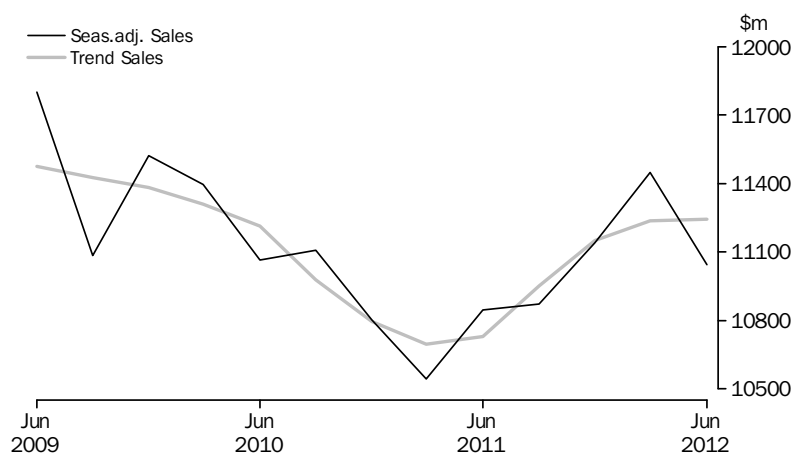
ANALYSIS BY INDUSTRY *continued*

OTHER SERVICES

In current prices, the trend estimate for company gross operating profits fell 15.2% this quarter. The seasonally adjusted estimate fell 0.1%. In current price terms, the trend estimate for wages and salaries rose 3.5% this quarter. The seasonally adjusted estimate rose 1.3%.



In volume terms, the trend estimate for sales of goods and services rose 0.1% this quarter. The seasonally adjusted estimate fell 3.5%.



INVENTORIES, Chain volume measures(a)

	Mining	Manufacturing	Electricity, gas, water and waste services	Wholesale trade	Retail trade	Accommodation and food services	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL							
2009-10							
June	10 454	47 144	507	50 559	31 121	1 479	142 370
2010-11							
September	10 094	47 679	560	50 719	32 231	1 505	143 935
December	9 342	47 055	548	51 880	31 984	1 562	143 579
March	9 849	47 663	749	51 635	31 156	1 455	143 662
June	10 375	47 565	751	51 664	31 096	1 563	144 090
2011-12							
September	10 764	47 212	754	51 955	31 976	1 456	145 278
December	10 951	46 479	693	53 674	32 432	1 500	146 948
March	12 300	47 705	694	53 776	31 692	1 246	148 786
June	12 890	46 210	661	54 707	31 018	1 215	148 174
SEASONALLY ADJUSTED							
2009-10							
June	10 650	46 893	507	50 837	31 726	1 484	143 239
2010-11							
September	9 977	47 514	560	50 157	31 661	1 539	142 555
December	9 461	47 766	548	50 590	31 703	1 515	142 761
March	9 680	47 332	749	51 078	31 439	1 466	142 888
June	10 532	47 372	751	51 946	31 637	1 566	144 923
2011-12							
September	10 656	47 047	754	51 479	31 437	1 491	144 024
December	11 090	47 201	693	52 377	32 138	1 447	146 172
March	12 099	47 373	694	53 242	32 002	1 262	148 005
June	13 058	45 987	661	54 958	31 521	1 215	148 937
TREND							
2009-10							
June	10 720	46 856	504	51 004	31 504	1 504	143 256
2010-11							
September	9 960	47 340	541	50 536	31 701	1 521	142 757
December	9 615	47 644	612	50 548	31 668	1 512	142 752
March	9 801	47 499	(b) 697	51 097	31 530	1 515	143 282
June	10 229	47 270	751	51 528	31 531	1 524	143 966
2011-12							
September	10 704	47 244	749	51 808	31 714	1 500	144 872
December	11 293	47 184	712	52 421	31 881	1 413	146 139
March	12 055	46 910	686	53 419	31 887	1 303	147 618
June	12 915	46 487	663	54 680	31 785	1 211	149 249

(a) Reference year for chain volume estimates is 2009-10

(b) Break in series between this quarter and preceding quarter.

INVENTORIES, Chain volume measures - Percentage change from previous quarter(a)

	Mining	Manufacturing	Electricity, gas, water and waste services	Wholesale trade	Retail trade	Accommodation and food services	Total
	%	%	%	%	%	%	%
ORIGINAL							
2009-10							
June	-11.3	2.3	3.5	-6.5	1.1	0.1	-2.5
2010-11							
September	-3.4	1.1	10.5	0.3	3.6	1.8	1.1
December	-7.5	-1.3	-2.2	2.3	-0.8	3.8	-0.2
March	5.4	1.3	36.8	-0.5	-2.6	-6.9	0.1
June	5.3	-0.2	0.2	0.1	-0.2	7.5	0.3
2011-12							
September	3.7	-0.7	0.4	0.6	2.8	-6.8	0.8
December	1.7	-1.6	-8.0	3.3	1.4	3.0	1.1
March	12.3	2.6	0.1	0.2	-2.3	-16.9	1.3
June	4.8	-3.1	-4.8	1.7	-2.1	-2.5	-0.4
SEASONALLY ADJUSTED							
2009-10							
June	-8.0	2.3	3.5	-2.8	2.4	0.3	-0.5
2010-11							
September	-6.3	1.3	10.5	-1.3	-0.2	3.7	-0.5
December	-5.2	0.5	-2.2	0.9	0.1	-1.6	0.1
March	2.3	-0.9	36.8	1.0	-0.8	-3.3	0.1
June	8.8	0.1	0.2	1.7	0.6	6.9	1.4
2011-12							
September	1.2	-0.7	0.4	-0.9	-0.6	-4.8	-0.6
December	4.1	0.3	-8.0	1.7	2.2	-2.9	1.5
March	9.1	0.4	0.1	1.7	-0.4	-12.8	1.3
June	7.9	-2.9	-4.8	3.2	-1.5	-3.7	0.6
TREND							
2009-10							
June	-6.3	1.1	1.0	-0.8	1.3	5.7	-0.1
2010-11							
September	-7.1	1.0	7.2	-0.9	0.6	1.2	-0.3
December	-3.5	0.6	13.1	0.0	-0.1	-0.6	0.0
March	1.9	-0.3	(b) na	1.1	-0.4	0.2	0.4
June	4.4	-0.5	7.6	0.8	0.0	0.6	0.5
2011-12							
September	4.6	-0.1	-0.2	0.5	0.6	-1.6	0.6
December	5.5	-0.1	-5.0	1.2	0.5	-5.8	0.9
March	6.7	-0.6	-3.7	1.9	0.0	-7.7	1.0
June	7.1	-0.9	-3.2	2.4	-0.3	-7.1	1.1

na not available

(b) Break in series between this quarter and preceding quarter.

(a) Reference year for chain volume estimates is 2009-10

INVENTORIES, Current prices

	Mining	Manufacturing	Electricity, gas, water and waste services	Wholesale trade	Retail trade	Accommodation and food services	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL							
2009-10							
June	11 670	47 743	534	45 249	31 438	1 492	138 126
2010-11							
September	12 020	48 543	605	45 655	32 520	1 529	140 872
December	10 433	47 873	592	46 355	32 340	1 618	139 210
March	11 794	49 570	816	46 723	32 038	1 515	142 455
June	13 226	49 982	846	46 462	32 338	1 628	144 481
2011-12							
September	14 074	49 384	856	47 023	33 228	1 523	146 089
December	14 092	48 518	782	49 159	33 604	1 589	147 744
March	14 951	49 891	785	48 883	32 780	1 337	148 627
June	15 945	48 423	770	49 620	32 305	1 297	148 359
SEASONALLY ADJUSTED							
2009-10							
June	11 615	47 480	534	46 324	32 050	1 497	139 500
2010-11							
September	11 755	48 378	605	45 731	31 944	1 564	139 976
December	10 655	48 606	592	45 534	32 056	1 569	139 013
March	11 889	49 227	816	46 626	32 329	1 526	142 413
June	13 128	49 733	846	47 253	32 900	1 631	145 491
2011-12							
September	13 770	49 208	856	47 154	32 668	1 559	145 215
December	14 404	49 330	782	48 332	33 299	1 534	147 681
March	15 095	49 536	785	48 805	33 102	1 354	148 678
June	15 788	48 147	770	50 375	32 829	1 297	149 207
TREND							
2009-10							
June	11 574	47 356	538	46 513	31 702	1 523	139 208
2010-11							
September	11 708	48 190	579	45 903	32 003	1 552	139 936
December	11 936	48 818	619	45 801	32 176	1 559	140 909
March	12 391	49 239	(a) 809	46 385	32 373	1 575	142 772
June	13 044	49 432	839	47 000	32 683	1 590	144 588
2011-12							
September	13 754	49 516	837	47 501	32 954	1 574	146 136
December	14 429	49 357	807	48 153	33 066	1 495	147 307
March	15 095	49 053	782	49 076	33 065	1 391	148 461
June	15 766	48 635	763	50 151	33 008	1 294	149 616

(a) Break in series between this quarter and preceding quarter.

SALES OF GOODS AND SERVICES, Chain volume measures(a)

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL								
2009-10								
June	43 246	90 138	9 621	62 131	93 212	79 718	16 405	25 347
2010-11								
September	41 125	91 236	9 916	59 326	93 683	79 428	17 078	26 637
December	41 842	92 232	8 983	62 992	96 578	87 766	18 324	27 750
March	36 555	83 090	9 477	54 788	91 691	77 012	17 069	26 521
June	40 271	88 862	10 864	61 310	94 636	79 697	17 348	28 094
2011-12								
September	41 935	91 505	11 372	60 131	98 955	81 430	18 262	28 048
December	42 792	90 911	10 603	62 102	100 978	90 793	18 779	28 864
March	39 115	82 906	10 419	53 821	95 678	80 303	17 350	26 888
June	42 201	86 462	11 015	61 935	100 741	82 700	17 131	28 607
SEASONALLY ADJUSTED								
2009-10								
June	42 299	90 041	9 409	59 754	93 489	81 401	16 986	25 856
2010-11								
September	40 484	89 080	9 267	59 318	92 558	80 567	17 102	26 316
December	40 434	89 168	9 392	60 065	93 824	81 118	17 435	26 538
March	39 293	88 260	9 940	60 100	95 406	80 855	17 349	27 539
June	39 423	88 883	10 642	59 080	94 896	81 332	17 960	28 590
2011-12								
September	41 273	89 320	10 685	60 033	97 709	82 666	18 286	27 748
December	41 244	87 923	11 061	59 297	98 430	83 955	17 837	27 633
March	42 007	88 027	10 905	59 044	99 300	84 287	17 669	27 926
June	41 300	86 462	10 797	59 504	100 881	84 381	17 735	29 080
TREND								
2009-10								
June	41 002	(b)90 420	9 509	59 040	94 006	81 387	17 013	25 901
2010-11								
September	41 043	89 408	9 292	59 772	93 106	81 005	17 113	26 248
December	40 192	88 762	9 484	59 917	93 621	80 779	17 297	26 825
March	39 561	88 735	9 955	59 808	94 695	80 948	17 587	27 588
June	39 880	88 827	10 465	59 718	95 895	81 597	17 906	28 030
2011-12								
September	40 696	88 820	10 822	59 512	97 095	82 632	18 049	27 953
December	41 418	88 375	10 922	59 400	98 391	83 629	17 948	27 841
March	41 661	87 597	10 919	59 310	99 598	84 252	17 762	28 123
June	41 599	86 752	10 881	59 214	100 567	84 601	17 632	28 709

(a) Reference year for chain volume estimates is 2009-10

(b) Break in series between this quarter and preceding quarter.

SALES OF GOODS AND SERVICES, Chain volume measures(a) *continued*

	Information media and tele- communications	Financial and insurance services(b)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services
	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL							
2009-10							
June	17 805	9 301	15 706	36 140	15 685	5 525	11 080
2010-11							
September	17 403	8 542	16 139	36 573	16 186	5 461	11 247
December	18 096	9 172	15 937	39 315	17 214	5 828	10 971
March	17 186	7 503	14 961	35 590	16 057	5 777	10 239
June	18 184	7 830	15 745	40 243	15 845	5 793	10 846
2011-12							
September	17 864	7 789	16 155	40 386	15 535	6 024	11 007
December	18 058	8 315	16 331	41 523	16 505	6 383	11 318
March	16 876	6 834	15 517	38 017	15 943	5 680	11 130
June	17 466	7 514	16 305	42 933	15 924	5 648	11 030
SEASONALLY ADJUSTED							
2009-10							
June	17 714	9 078	16 008	35 461	15 804	5 536	11 063
2010-11							
September	17 532	8 485	15 783	35 926	16 140	5 489	11 107
December	17 522	8 736	15 345	37 751	16 738	5 650	10 803
March	17 753	8 149	15 646	38 652	16 417	5 922	10 544
June	18 067	7 681	16 024	39 474	16 012	5 808	10 845
2011-12							
September	17 962	7 711	15 770	39 713	15 509	6 064	10 872
December	17 513	7 885	15 732	39 832	16 001	6 180	11 141
March	17 432	7 439	16 243	41 342	16 309	5 821	11 450
June	17 331	7 400	16 568	42 122	16 112	5 668	11 044
TREND							
2009-10							
June	17 588	8 950	15 913	35 250	15 824	5 461	11 214
2010-11							
September	17 571	8 739	15 703	36 329	16 256	5 542	10 979
December	17 616	8 478	15 581	37 530	16 521	5 674	10 795
March	17 793	8 139	15 658	38 649	16 383	5 799	10 695
June	17 948	7 868	15 782	39 322	16 000	5 947	10 728
2011-12							
September	17 880	7 721	15 832	39 685	15 794	6 048	10 952
December	17 642	7 682	15 920	40 271	15 927	6 025	11 150
March	17 430	7 565	16 165	41 103	16 126	5 899	11 237
June	17 306	7 398	16 487	42 034	16 291	5 733	11 243

(a) Reference year for chain volume estimates is 2009-10

(b) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

SALES OF GOODS AND SERVICES, Chain volume measures - Percentage change from previous quarter(a)

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	%	%	%	%	%	%	%	%
ORIGINAL								
2009-10								
June	19.2	-1.9	2.2	17.9	1.4	2.3	-1.6	2.6
2010-11								
September	-4.9	1.2	3.1	-4.5	0.5	-0.4	4.1	5.1
December	1.7	1.1	-9.4	6.2	3.1	10.5	7.3	4.2
March	-12.6	-9.9	5.5	-13.0	-5.1	-12.3	-6.8	-4.4
June	10.2	6.9	14.6	11.9	3.2	3.5	1.6	5.9
2011-12								
September	4.1	3.0	4.7	-1.9	4.6	2.2	5.3	-0.2
December	2.0	-0.6	-6.8	3.3	2.0	11.5	2.8	2.9
March	-8.6	-8.8	-1.7	-13.3	-5.2	-11.6	-7.6	-6.8
June	7.9	4.3	5.7	15.1	5.3	3.0	-1.3	6.4
SEASONALLY ADJUSTED								
2009-10								
June	8.2	-7.5	-5.1	3.5	-2.3	-0.5	0.4	0.6
2010-11								
September	-4.3	-1.1	-1.5	-0.7	-1.0	-1.0	0.7	1.8
December	-0.1	0.1	1.3	1.3	1.4	0.7	2.0	0.8
March	-2.8	-1.0	5.8	0.1	1.7	-0.3	-0.5	3.8
June	0.3	0.7	7.1	-1.7	-0.5	0.6	3.5	3.8
2011-12								
September	4.7	0.5	0.4	1.6	3.0	1.6	1.8	-2.9
December	-0.1	-1.6	3.5	-1.2	0.7	1.6	-2.5	-0.4
March	1.8	0.1	-1.4	-0.4	0.9	0.4	-0.9	1.1
June	-1.7	-1.8	-1.0	0.8	1.6	0.1	0.4	4.1
TREND								
2009-10								
June	2.5	(b)na	-2.9	1.6	-1.8	0.1	0.2	1.9
2010-11								
September	0.1	-1.1	-2.3	1.2	-1.0	-0.5	0.6	1.3
December	-2.1	-0.7	2.1	0.2	0.6	-0.3	1.1	2.2
March	-1.6	0.0	5.0	-0.2	1.1	0.2	1.7	2.8
June	0.8	0.1	5.1	-0.1	1.3	0.8	1.8	1.6
2011-12								
September	2.0	0.0	3.4	-0.3	1.3	1.3	0.8	-0.3
December	1.8	-0.5	0.9	-0.2	1.3	1.2	-0.6	-0.4
March	0.6	-0.9	0.0	-0.2	1.2	0.7	-1.0	1.0
June	-0.1	-1.0	-0.3	-0.2	1.0	0.4	-0.7	2.1

na not available

(b) Break in series between this quarter and preceding quarter.

(a) Reference year for chain volume measures is 2009-10

SALES OF GOODS AND SERVICES, Chain volume measures - Percentage change from previous quarter(a) *continued*

	Information media and tele- communications	Financial and insurance services(b)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services
	%	%	%	%	%	%	%
ORIGINAL							
2009-10							
June	5.6	8.9	2.6	14.2	4.2	4.6	0.3
2010-11							
September	-2.3	-8.2	2.8	1.2	3.2	-1.2	1.5
December	4.0	7.4	-1.2	7.5	6.4	6.7	-2.5
March	-5.0	-18.2	-6.1	-9.5	-6.7	-0.9	-6.7
June	5.8	4.4	5.2	13.1	-1.3	0.3	5.9
2011-12							
September	-1.8	-0.5	2.6	0.4	-2.0	4.0	1.5
December	1.1	6.8	1.1	2.8	6.2	6.0	2.8
March	-6.5	-17.8	-5.0	-8.4	-3.4	-11.0	-1.7
June	3.5	10.0	5.1	12.9	-0.1	-0.6	-0.9
SEASONALLY ADJUSTED							
2009-10							
June	1.7	-1.8	0.4	3.2	2.6	2.1	-2.9
2010-11							
September	-1.0	-6.5	-1.4	1.3	2.1	-0.8	0.4
December	-0.1	3.0	-2.8	5.1	3.7	2.9	-2.7
March	1.3	-6.7	2.0	2.4	-1.9	4.8	-2.4
June	1.8	-5.7	2.4	2.1	-2.5	-1.9	2.9
2011-12							
September	-0.6	0.4	-1.6	0.6	-3.1	4.4	0.2
December	-2.5	2.3	-0.2	0.3	3.2	1.9	2.5
March	-0.5	-5.7	3.3	3.8	1.9	-5.8	2.8
June	-0.6	-0.5	2.0	1.9	-1.2	-2.6	-3.5
TREND							
2009-10							
June	0.7	-3.2	-0.8	2.7	2.6	-1.2	-0.8
2010-11							
September	-0.1	-2.3	-1.3	3.1	2.7	1.5	-2.1
December	0.3	-3.0	-0.8	3.3	1.6	2.4	-1.7
March	1.0	-4.0	0.5	3.0	-0.8	2.2	-0.9
June	0.9	-3.3	0.8	1.7	-2.3	2.6	0.3
2011-12							
September	-0.4	-1.9	0.3	0.9	-1.3	1.7	2.1
December	-1.3	-0.5	0.6	1.5	0.8	-0.4	1.8
March	-1.2	-1.5	1.5	2.1	1.2	-2.1	0.8
June	-0.7	-2.2	2.0	2.3	1.0	-2.8	0.1

(a) Reference year for chain volume measures is 2009-10

(b) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

SALES OF GOODS AND SERVICES, Current prices

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL								
2009-10								
June	49 940	91 303	10 009	62 727	94 610	80 160	16 502	25 216
2010-11								
September	50 765	92 530	10 647	60 382	95 386	79 912	17 292	26 876
December	48 693	93 948	9 822	64 572	96 975	88 256	18 850	28 353
March	45 223	86 639	10 586	56 530	94 383	78 347	17 656	26 872
June	53 857	93 324	12 295	64 258	99 101	81 808	17 967	29 218
2011-12								
September	57 623	95 653	13 274	63 244	103 335	83 477	19 015	29 411
December	57 004	95 086	12 528	65 709	106 601	92 701	19 795	30 742
March	48 358	86 983	12 402	57 304	101 676	81 836	18 481	28 927
June	52 232	90 678	13 529	66 302	107 838	84 809	18 199	30 461
SEASONALLY ADJUSTED								
2009-10								
June	48 820	91 230	9 777	60 351	94 895	81 727	17 098	25 638
2010-11								
September	49 455	90 376	9 945	60 366	94 242	81 247	17 340	26 592
December	47 548	90 829	10 263	61 564	94 322	81 616	17 877	27 098
March	48 843	91 932	11 097	62 004	97 915	82 124	17 963	28 044
June	52 698	93 356	12 041	61 921	99 412	83 363	18 619	29 642
2011-12								
September	56 082	93 434	12 472	63 125	102 021	84 906	19 064	29 116
December	55 573	91 979	13 061	62 743	103 824	85 714	18 753	29 394
March	52 136	92 326	12 970	62 830	105 589	85 789	18 829	30 197
June	51 042	90 672	13 261	63 734	108 177	86 408	18 853	30 875
TREND								
2009-10								
June	(a) 46 693	(a) 91 314	9 889	59 631	94 839	81 607	17 178	25 985
2010-11								
September	48 763	90 814	9 941	60 793	94 349	81 488	17 385	26 424
December	49 388	90 507	10 373	61 412	95 151	81 574	17 718	27 243
March	50 583	92 511	11 104	61 874	97 155	82 263	18 163	28 275
June	53 305	92 968	11 914	62 364	99 639	83 470	18 584	29 001
2011-12								
September	55 210	93 055	12 550	62 632	101 843	84 684	18 846	29 368
December	54 695	92 561	12 881	62 871	103 806	85 499	18 888	29 628
March	53 058	91 780	13 091	63 121	105 866	85 999	18 839	30 110
June	51 194	90 984	13 257	63 405	107 804	86 369	18 800	30 778

(a) Break in series between this quarter and preceding quarter.

SALES OF GOODS AND SERVICES, Current prices *continued*

	Information media and tele- communications	Financial and insurance services(a)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services
	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL							
2009-10							
June	17 796	9 401	15 888	36 279	15 813	5 580	11 282
2010-11							
September	17 467	8 695	16 323	37 117	16 447	5 553	11 459
December	18 222	9 375	16 275	40 075	17 536	5 951	11 417
March	17 373	7 785	15 385	36 500	16 526	5 991	10 889
June	18 470	8 198	16 257	41 169	16 478	6 056	11 687
2011-12							
September	18 122	8 208	16 668	42 312	16 418	6 338	12 058
December	18 484	8 763	16 937	43 535	17 553	6 717	12 482
March	17 227	7 206	16 128	40 233	17 063	5 978	12 290
June	17 840	7 963	16 952	45 453	17 176	5 968	12 237
SEASONALLY ADJUSTED							
2009-10							
June	17 680	9 176	16 097	35 658	15 911	5 677	11 260
2010-11							
September	17 564	8 635	15 998	36 302	16 465	5 520	11 318
December	17 612	8 928	15 690	38 657	17 058	5 744	11 239
March	18 027	8 454	16 119	39 534	16 855	6 144	11 216
June	18 327	8 041	16 436	40 422	16 617	6 163	11 681
2011-12							
September	18 197	8 125	16 328	41 429	16 441	6 305	11 913
December	17 934	8 309	16 385	41 998	17 038	6 470	12 282
March	17 846	7 843	16 875	43 567	17 414	6 142	12 648
June	17 692	7 841	17 106	44 598	17 335	6 068	12 246
TREND							
2009-10							
June	17 568	9 042	16 028	35 491	15 948	5 526	11 354
2010-11							
September	17 615	8 888	15 933	36 804	16 508	5 619	11 257
December	17 739	8 692	15 918	38 236	16 866	5 803	11 231
March	18 002	8 430	16 077	39 542	16 842	6 013	11 341
June	18 209	8 232	16 265	40 503	16 648	6 231	11 586
2011-12							
September	18 192	8 127	16 388	41 291	16 661	6 339	11 976
December	18 003	8 097	16 528	42 295	16 951	6 319	12 276
March	17 827	7 988	16 782	43 407	17 257	6 227	12 426
June	17 710	7 821	17 088	44 559	17 499	6 102	12 471

(a) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

SALES OF GOODS AND SERVICES BY STATE(a), Current prices

	New South Wales	Victoria	Queensland	South Australia	Western Australia	Tasmania	Northern Territory	Australian Capital Territory
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL								
2009–10								
June	164 361	131 880	106 003	35 156	83 509	8 489	6 173	6 935
2010–11								
September	166 894	132 662	107 249	33 966	84 005	^ 8 503	6 667	^ 6 907
December	173 801	140 549	107 341	36 060	88 135	8 850	6 670	6 916
March	160 312	129 065	98 335	32 952	84 852	8 711	5 680	6 778
June	172 636	138 749	110 243	34 582	91 442	8 857	6 003	7 631
2011–12								
September	177 729	138 389	116 114	34 977	94 851	8 634	6 863	7 598
December	181 274	142 456	122 627	35 635	98 698	9 186	7 054	7 707
March	169 206	128 509	107 685	34 403	90 364	8 741	6 196	6 987
June	176 154	138 382	115 056	36 454	98 776	8 689	6 067	8 060
SEASONALLY ADJUSTED								
2009–10								
June	164 685	130 987	105 861	34 858	83 119	8 563	6 331	6 668
2010–11								
September	165 011	132 077	104 361	34 093	83 615	8 649	6 360	6 828
December	166 402	134 933	102 578	35 079	85 178	8 549	6 308	6 855
March	169 463	136 287	106 427	34 065	88 836	8 785	6 157	7 217
June	173 008	137 723	110 060	34 296	90 877	8 941	6 195	7 332
2011–12								
September	175 648	137 835	112 902	35 100	94 459	8 791	6 539	7 510
December	173 572	136 845	117 253	34 673	95 433	8 876	6 658	7 649
March	178 886	135 593	116 561	35 558	94 606	8 805	6 717	7 431
June	176 539	137 384	114 827	36 163	98 082	8 773	6 274	7 745
TREND								
2009–10								
June	164 158	131 456	103 966	34 751	(b)81 736	8 649	6 275	6 713
2010–11								
September	165 174	132 773	104 073	34 577	84 131	8 607	6 338	6 785
December	166 859	134 459	104 305	34 446	85 887	8 645	6 275	6 939
March	169 746	136 433	106 020	34 411	88 333	8 762	6 207	7 146
June	172 512	137 575	109 763	34 470	91 470	8 850	6 278	7 365
2011–12								
September	174 580	137 486	113 673	34 643	93 704	8 876	6 490	7 502
December	175 772	136 889	115 708	35 065	94 940	8 838	6 621	7 549
March	176 731	136 510	116 345	35 501	95 996	8 809	6 588	7 594
June	177 522	136 502	116 091	35 953	97 064	8 792	6 446	7 643

^ estimate has a relative standard error of 10% to less than 25% and should be used with caution

(a) State sales data should be used with caution. See paragraph 13 of the Technical Note.

(b) Break in series between this quarter and preceding quarter.

SALES OF GOODS AND SERVICES BY STATE(a), Current prices - Percentage change from previous quarter

	New South Wales	Victoria	Queensland	South Australia	Western Australia	Tasmania(b)	Northern Territory(b)	Australian Capital Territory(b)
	%	%	%	%	%	%	%	%
ORIGINAL								
2009-10								
June	6.8	6.0	12.6	4.4	5.8	-1.9	10.9	9.8
2010-11								
September	1.5	0.6	1.2	-3.4	0.6	0.2	8.0	-0.4
December	4.1	5.9	0.1	6.2	4.9	4.1	0.1	0.1
March	-7.8	-8.2	-8.4	-8.6	-3.7	-1.6	-14.8	-2.0
June	7.7	7.5	12.1	4.9	7.8	1.7	5.7	12.6
2011-12								
September	3.0	-0.3	5.3	1.1	3.7	-2.5	14.3	-0.4
December	2.0	2.9	5.6	1.9	4.1	6.4	2.8	1.4
March	-6.7	-9.8	-12.2	-3.5	-8.4	-4.8	-12.2	-9.3
June	4.1	7.7	6.8	6.0	9.3	-0.6	-2.1	15.4
SEASONALLY ADJUSTED								
2009-10								
June	1.3	-0.3	4.0	0.1	0.6	-2.2	4.6	-0.9
2010-11								
September	0.2	0.8	-1.4	-2.2	0.6	1.0	0.5	2.4
December	0.8	2.2	-1.7	2.9	1.9	-1.1	-0.8	0.4
March	1.8	1.0	3.8	-2.9	4.3	2.8	-2.4	5.3
June	2.1	1.1	3.4	0.7	2.3	1.8	0.6	1.6
2011-12								
September	1.5	0.1	2.6	2.3	3.9	-1.7	5.6	2.4
December	-1.2	-0.7	3.9	-1.2	1.0	1.0	1.8	1.9
March	3.1	-0.9	-0.6	2.6	-0.9	-0.8	0.9	-2.9
June	-1.3	1.3	-1.5	1.7	3.7	-0.4	-6.6	4.2
TREND								
2009-10								
June	0.7	1.2	0.9	-0.4	(c) na	0.8	2.7	0.5
2010-11								
September	0.6	1.0	0.1	-0.5	2.9	-0.5	1.0	1.1
December	1.0	1.3	0.2	-0.4	2.1	0.4	-1.0	2.3
March	1.7	1.5	1.6	-0.1	2.8	1.3	-1.1	3.0
June	1.6	0.8	3.5	0.2	3.6	1.0	1.1	3.1
2011-12								
September	1.2	-0.1	3.6	0.5	2.4	0.3	3.4	1.9
December	0.7	-0.4	1.8	1.2	1.3	-0.4	2.0	0.6
March	0.5	-0.3	0.6	1.2	1.1	-0.3	-0.5	0.6
June	0.4	0.0	-0.2	1.3	1.1	-0.2	-2.1	0.7

na not available

(a) State sales data should be used with caution. See paragraph 13 of the Technical Note.

(b) The relative standard error on the movement estimates for these states are significantly higher than those for the larger states, and the quarterly movement estimates should be used with caution.

(c) Break in series between this quarter and preceding quarter.

COMPANY PROFITS BEFORE INCOME TAX, Current prices

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL								
2009-10								
June	19 076	5 761	1 114	4 588	2 938	2 547	^ 503	1 746
2010-11								
September	20 880	6 497	1 231	^ 3 349	4 330	2 624	811	2 615
December	18 666	4 901	914	^ 3 140	4 762	4 304	1 001	3 033
March	16 444	4 422	679	^ 2 299	3 788	2 315	723	2 080
June	20 573	4 524	1 213	^ 2 982	4 028	2 848	^ 597	2 747
2011-12								
September	23 039	2 634	1 815	^ 3 851	5 209	2 651	^ 964	2 713
December	17 140	4 187	778	4 022	4 964	4 710	1 166	3 027
March	13 531	2 897	1 175	^ 2 337	4 029	2 545	970	1 931
June	16 011	2 889	996	^ 3 558	4 168	2 864	^ 707	2 592
SEASONALLY ADJUSTED								
2009-10								
June	18 548	5 662	1 106	4 362	3 170	2 918	713	1 958
2010-11								
September	19 342	5 914	917	3 151	4 074	2 998	748	2 584
December	19 334	4 773	1 245	2 811	4 284	2 925	809	2 422
March	17 769	5 134	741	3 014	4 288	2 985	760	2 503
June	20 262	4 469	1 206	2 805	4 283	3 214	819	3 024
2011-12								
September	20 918	2 394	1 351	3 626	4 927	3 061	905	2 675
December	17 811	4 094	1 054	3 637	4 481	3 206	963	2 425
March	14 682	3 340	1 287	3 029	4 531	3 278	1 005	2 341
June	15 916	2 868	994	3 350	4 448	3 213	937	2 832
TREND								
2009-10								
June	(a) 18 684	5 919	1 074	3 763	3 753	2 944	754	2 146
2010-11								
September	19 112	5 587	1 028	3 437	3 834	2 941	745	2 335
December	19 408	5 307	997	2 970	4 138	2 972	768	2 513
March	19 933	4 748	1 032	2 821	4 365	3 031	790	2 684
June	20 435	4 032	1 117	3 123	4 483	3 093	828	2 764
2011-12								
September	19 754	3 552	1 209	3 381	4 612	3 156	898	2 680
December	17 877	3 356	1 225	3 438	4 619	3 193	957	2 516
March	16 056	3 313	1 143	3 348	4 530	3 228	976	2 490
June	15 238	3 233	1 089	3 223	4 448	3 259	969	2 596

^ estimate has a relative standard error of 10% to less than 25% and should be used with caution

(a) Break in series between this quarter and preceding quarter.

COMPANY PROFITS BEFORE INCOME TAX, Current prices *continued*

	Information media and tele- communications	Financial and insurance services(a)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL								
2009-10								
June	2 461	*-416	2 555	^ 2 653	*312	667	^ 543	47 049
2010-11								
September	2 083	3 309	2 874	2 227	^ 644	730	1 041	55 243
December	2 482	^ 4 277	3 720	^ 1 691	*838	671	^ 906	55 304
March	2 160	2 286	2 090	*335	**196	780	^ 898	41 495
June	2 200	*868	3 348	**42	**136	706	^ 534	47 073
2011-12								
September	2 034	-2 305	2 700	^ 1 820	**174	917	^ 794	49 011
December	1 979	^ 1 610	4 053	^ 2 936	**369	951	^ 529	52 420
March	1 756	2 929	2 800	*1 232	^ 439	595	^ 544	39 710
June	1 740	^ 1 823	3 435	^ 1 558	**141	522	*341	43 344
SEASONALLY ADJUSTED								
2009-10								
June	2 462	-416	2 670	2 741	442	713	600	47 651
2010-11								
September	2 214	3 309	3 011	2 036	533	693	963	52 486
December	2 252	4 277	3 243	1 278	718	589	913	51 873
March	2 270	2 286	2 317	842	283	855	904	46 951
June	2 178	868	3 461	158	20	750	609	48 126
2011-12								
September	2 170	-2 305	2 858	1 605	58	880	702	45 824
December	1 759	1 610	3 528	2 525	235	865	543	48 738
March	1 867	2 929	3 063	1 731	530	676	538	44 828
June	1 705	1 823	3 533	1 701	310	564	429	44 622
TREND								
2009-10								
June	2 330	1 410	2 799	2 357	505	676	864	(b)49 978
2010-11								
September	2 302	2 600	3 034	2 189	562	675	934	51 316
December	2 257	3 444	2 916	1 316	535	693	925	51 159
March	2 247	2 443	2 906	674	328	746	835	49 583
June	2 199	332	2 989	786	102	824	720	47 828
2011-12								
September	2 062	-275	3 150	1 427	86	860	634	47 185
December	1 911	762	3 264	1 948	248	805	575	46 696
March	1 794	1 999	3 301	2 026	376	709	516	45 804
June	1 717	2 709	3 390	1 799	427	587	438	45 123

^ estimate has a relative standard error of 10% to less than 25% and should be used with caution

* estimate has a relative standard error of 25% to 50% and should be used with caution

** estimate has a relative standard error greater than 50% and is considered too unreliable for general use

(a) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

(b) Break in series between this quarter and preceding quarter.

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	%	%	%	%	%	%	%	%
ORIGINAL								
2009-10								
June	82.5	9.5	17.5	68.9	-16.0	12.3	-30.2	4.1
2010-11								
September	9.5	12.8	10.5	-27.0	47.4	3.0	61.2	49.7
December	-10.6	-24.6	-25.8	-6.2	10.0	64.0	23.4	16.0
March	-11.9	-9.8	-25.7	-26.8	-20.4	-46.2	-27.8	-31.4
June	25.1	2.3	78.7	29.7	6.3	23.0	-17.5	32.1
2011-12								
September	12.0	-41.8	49.6	29.1	29.3	-6.9	61.6	-1.3
December	-25.6	58.9	-57.1	4.4	-4.7	77.6	20.9	11.6
March	-21.1	-30.8	51.0	-41.9	-18.8	-46.0	-16.8	-36.2
June	18.3	-0.3	-15.2	52.3	3.4	12.5	-27.2	34.3
SEASONALLY ADJUSTED								
2009-10								
June	65.6	-8.1	7.5	22.6	-20.4	-0.4	-6.6	-1.0
2010-11								
September	4.3	4.4	-17.1	-27.8	28.5	2.7	4.9	32.0
December	0.0	-19.3	35.7	-10.8	5.2	-2.4	8.2	-6.3
March	-8.1	7.6	-40.5	7.2	0.1	2.1	-6.1	3.3
June	14.0	-12.9	62.8	-6.9	-0.1	7.7	7.8	20.8
2011-12								
September	3.2	-46.4	12.0	29.3	15.0	-4.8	10.5	-11.5
December	-14.9	71.0	-22.0	0.3	-9.0	4.7	6.4	-9.3
March	-17.6	-18.4	22.1	-16.7	1.1	2.3	4.3	-3.4
June	8.4	-14.1	-22.8	10.6	-1.8	-2.0	-6.8	21.0
TREND								
2009-10								
June	(a)na	0.5	-1.8	-0.3	-3.1	1.9	-2.8	11.2
2010-11								
September	2.3	-5.6	-4.3	-8.7	2.2	-0.1	-1.1	8.8
December	1.5	-5.0	-3.0	-13.6	7.9	1.1	3.1	7.6
March	2.7	-10.5	3.5	-5.0	5.5	2.0	2.8	6.8
June	2.5	-15.1	8.3	10.7	2.7	2.1	4.8	3.0
2011-12								
September	-3.3	-11.9	8.2	8.3	2.9	2.0	8.4	-3.0
December	-9.5	-5.5	1.4	1.7	0.2	1.2	6.6	-6.1
March	-10.2	-1.3	-6.7	-2.6	-1.9	1.1	2.0	-1.1
June	-5.1	-2.4	-4.7	-3.7	-1.8	1.0	-0.7	4.3

na not available

(a) Break in series between this quarter and preceding quarter.

	Information media and tele- communications	Financial and insurance services(a)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services	Total
	%	%	%	%	%	%	%	%
ORIGINAL								
2009-10								
June	13.2	-119.4	-10.4	52.2	-7.8	11.9	-38.3	22.9
2010-11								
September	-15.4	896.3	12.5	-16.1	106.6	9.5	91.7	17.4
December	19.1	29.3	29.4	-24.1	30.2	-8.1	-13.0	0.1
March	-13.0	-46.6	-43.8	-80.2	-76.6	16.2	-0.9	-25.0
June	1.9	-62.1	60.2	-87.5	-169.5	-9.4	-40.5	13.4
2011-12								
September	-7.5	-365.7	-19.3	4 257.9	227.8	29.8	48.6	4.1
December	-2.7	169.9	50.1	61.3	112.4	3.8	-33.4	7.0
March	-11.3	81.9	-30.9	-58.0	18.9	-37.5	2.9	-24.2
June	-0.9	-37.8	22.7	26.5	-67.9	-12.3	-37.3	9.2
SEASONALLY ADJUSTED								
2009-10								
June	7.9	-119.4	-12.5	21.6	4.0	7.6	-33.3	10.0
2010-11								
September	-10.1	896.3	12.8	-25.7	20.6	-2.7	60.5	10.1
December	1.7	29.3	7.7	-37.2	34.7	-15.0	-5.2	-1.2
March	0.8	-46.6	-28.5	-34.1	-60.6	45.1	-1.0	-9.5
June	-4.0	-62.1	49.4	-81.2	-92.9	-12.2	-32.6	2.5
2011-12								
September	-0.4	-365.7	-17.4	915.6	187.2	17.2	15.3	-4.8
December	-18.9	169.9	23.5	57.3	308.4	-1.6	-22.7	6.4
March	6.1	81.9	-13.2	-31.5	125.5	-21.9	-0.8	-8.0
June	-8.7	-37.8	15.3	-1.7	-41.6	-16.6	-20.3	-0.5
TREND								
2009-10								
June	-0.2	6.9	15.2	28.1	-0.2	-0.9	8.2	(b)na
2010-11								
September	-1.2	84.4	8.4	-7.1	11.4	-0.3	8.1	2.7
December	-2.0	32.4	-3.9	-39.9	-4.9	2.8	-1.0	-0.3
March	-0.4	-29.1	-0.3	-48.8	-38.6	7.6	-9.7	-3.1
June	-2.2	-86.4	2.9	16.7	-69.0	10.5	-13.8	-3.5
2011-12								
September	-6.2	-182.9	5.4	81.5	-15.5	4.3	-12.0	-1.3
December	-7.3	377.0	3.6	36.6	188.9	-6.3	-9.2	-1.0
March	-6.2	162.2	1.2	4.0	51.2	-11.9	-10.3	-1.9
June	-4.3	35.5	2.7	-11.2	13.8	-17.3	-15.2	-1.5

na not available

(b) Break in series between this quarter and preceding quarter.

(a) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL								
2009-10								
June	24 390	8 831	2 291	4 966	4 006	3 290	1 089	3 617
2010-11								
September	25 267	8 547	2 442	^ 3 624	5 001	3 349	1 276	4 424
December	23 116	8 054	2 136	3 760	5 454	5 068	1 464	4 911
March	19 882	7 088	1 916	^ 2 832	4 577	3 004	1 215	4 160
June	24 587	7 513	2 507	3 653	4 653	3 616	1 131	5 003
2011-12								
September	27 105	7 483	3 062	^ 4 519	5 763	3 446	1 471	4 773
December	23 885	7 299	2 399	4 711	5 655	5 496	1 631	5 337
March	18 656	5 825	2 460	^ 3 026	4 602	3 270	1 425	4 538
June	20 226	5 956	2 422	4 194	4 854	3 580	1 134	4 902
SEASONALLY ADJUSTED								
2009-10								
June	24 655	8 812	2 231	4 822	4 454	3 664	1 288	3 695
2010-11								
September	23 889	8 202	2 157	3 553	4 701	3 721	1 194	4 501
December	22 375	7 608	2 369	3 261	4 834	3 616	1 283	4 330
March	21 670	7 877	2 037	3 562	5 154	3 739	1 281	4 599
June	24 715	7 492	2 449	3 543	5 059	3 980	1 335	5 088
2011-12								
September	25 555	7 187	2 704	4 384	5 401	3 858	1 384	4 855
December	23 287	6 931	2 657	4 113	5 024	3 929	1 429	4 729
March	20 411	6 450	2 624	3 820	5 159	4 076	1 501	5 023
June	20 209	5 936	2 362	4 074	5 300	3 919	1 336	4 968
TREND								
2009-10								
June	(a) 23 849	8 711	2 212	4 091	4 683	3 666	1 262	3 975
2010-11								
September	23 795	8 295	2 211	3 818	4 640	3 657	1 239	4 200
December	23 205	7 869	2 198	3 455	4 851	3 693	1 257	4 463
March	23 613	7 664	2 254	3 409	5 069	3 773	1 289	4 718
June	24 683	7 509	2 417	3 795	5 187	3 859	1 335	4 849
2011-12								
September	24 720	7 247	2 611	4 060	5 200	3 931	1 393	4 905
December	23 194	6 853	2 667	4 101	5 173	3 959	1 434	4 878
March	21 320	6 443	2 573	4 029	5 180	3 979	1 434	4 907
June	19 726	6 041	2 437	3 954	5 208	3 993	1 407	4 986

^ estimate has a relative standard error of 10% to less than 25% and should be used with caution

(a) Break in series between this quarter and preceding quarter.

	Information media and tele- communications	Financial and insurance services(a)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m

ORIGINAL

2009-10								
June	5 188	^ 954	3 523	^ 2 223	*482	896	^ 701	66 447
2010-11								
September	4 528	*574	3 689	2 234	^ 813	933	^ 896	67 597
December	5 101	^ 1 822	4 034	^ 2 122	^ 1 010	890	^ 951	69 893
March	4 492	^ 821	3 224	^ 1 915	**427	987	^ 941	57 481
June	4 851	1 190	3 754	^ 2 707	**98	916	^ 624	66 803
2011-12								
September	4 435	^ 1 202	4 248	3 247	*500	1 116	^ 988	73 358
December	4 587	**275	4 489	3 225	*516	1 182	^ 600	71 287
March	4 449	^ 970	3 825	2 372	^ 589	840	^ 552	57 399
June	4 780	^ 1 359	4 146	3 299	^ 467	754	^ 480	62 556

SEASONALLY ADJUSTED

2009-10								
June	5 152	617	3 724	2 219	614	932	745	67 625
2010-11								
September	4 701	592	3 563	2 012	661	906	888	65 241
December	4 793	2 100	3 627	2 017	938	794	918	64 863
March	4 689	845	3 549	2 253	506	1 069	933	63 761
June	4 756	843	3 977	2 697	248	958	674	67 815
2011-12								
September	4 621	1 234	4 091	3 026	335	1 091	982	70 708
December	4 320	578	4 034	3 110	446	1 081	570	66 239
March	4 657	984	4 236	2 725	669	926	537	63 797
June	4 643	1 014	4 378	3 278	634	794	536	63 381

TREND

2009-10								
June	4 930	617	3 688	2 199	669	895	865	(b)66 520
2010-11								
September	4 868	653	3 602	2 073	735	888	863	65 892
December	4 761	709	3 574	2 057	722	903	884	65 140
March	4 730	859	3 692	2 297	554	955	885	66 169
June	4 682	945	3 877	2 686	353	1 032	844	68 144
2011-12								
September	4 567	929	4 028	2 935	319	1 073	771	68 615
December	4 517	892	4 131	2 996	462	1 029	671	66 952
March	4 547	896	4 221	3 015	592	943	568	64 650
June	4 622	936	4 320	3 067	679	827	481	62 520

^ estimate has a relative standard error of 10% to less than 25% and should be used with caution

* estimate has a relative standard error of 25% to 50% and should be used with caution

** estimate has a relative standard error greater than 50% and is considered too unreliable for general use

(a) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

(b) Break in series between this quarter and preceding quarter.

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	%	%	%	%	%	%	%	%
ORIGINAL								
2009-10								
June	63.2	9.7	12.7	69.8	-7.9	13.1	-7.1	3.6
2010-11								
September	3.6	-3.2	6.6	-27.0	24.8	1.8	17.1	22.3
December	-8.5	-5.8	-12.6	3.8	9.1	51.3	14.7	11.0
March	-14.0	-12.0	-10.3	-24.7	-16.1	-40.7	-17.0	-15.3
June	23.7	6.0	30.8	29.0	1.7	20.4	-6.9	20.3
2011-12								
September	10.2	-0.4	22.2	23.7	23.9	-4.7	30.0	-4.6
December	-11.9	-2.5	-21.7	4.3	-1.9	59.5	10.9	11.8
March	-21.9	-20.2	2.5	-35.8	-18.6	-40.5	-12.6	-15.0
June	8.4	2.3	-1.5	38.6	5.5	9.5	-20.5	8.0
SEASONALLY ADJUSTED								
2009-10								
June	52.1	-1.9	3.1	32.6	-6.5	1.5	4.1	-4.2
2010-11								
September	-3.1	-6.9	-3.3	-26.3	5.5	1.6	-7.3	21.8
December	-6.3	-7.2	9.8	-8.2	2.8	-2.8	7.4	-3.8
March	-3.2	3.5	-14.0	9.2	6.6	3.4	-0.2	6.2
June	14.1	-4.9	20.2	-0.5	-1.8	6.5	4.3	10.6
2011-12								
September	3.4	-4.1	10.4	23.7	6.8	-3.1	3.6	-4.6
December	-8.9	-3.6	-1.8	-6.2	-7.0	1.8	3.3	-2.6
March	-12.4	-6.9	-1.2	-7.1	2.7	3.7	5.0	6.2
June	-1.0	-8.0	-10.0	6.6	2.7	-3.8	-11.0	-1.1
TREND								
2009-10								
June	(a)na	0.5	0.6	-1.9	-2.1	1.4	-0.7	6.2
2010-11								
September	-0.2	-4.8	0.0	-6.7	-0.9	-0.2	-1.8	5.7
December	-2.5	-5.1	-0.6	-9.5	4.5	1.0	1.4	6.3
March	1.8	-2.6	2.5	-1.3	4.5	2.2	2.6	5.7
June	4.5	-2.0	7.3	11.3	2.3	2.3	3.5	2.8
2011-12								
September	0.1	-3.5	8.0	7.0	0.3	1.9	4.3	1.2
December	-6.2	-5.4	2.1	1.0	-0.5	0.7	3.0	-0.6
March	-8.1	-6.0	-3.5	-1.8	0.1	0.5	0.0	0.6
June	-7.5	-6.2	-5.3	-1.9	0.5	0.3	-1.9	1.6

na not available

(a) Break in series between this quarter and preceding quarter.

	Information media and tele- communications	Financial and insurance services(a)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services	Total
	%	%	%	%	%	%	%	%
ORIGINAL								
2009-10								
June	11.2	40.7	1.8	8.8	-15.7	11.7	-25.9	25.3
2010-11								
September	-12.7	-39.9	4.7	0.5	68.7	4.1	27.8	1.7
December	12.7	217.4	9.4	-5.0	24.2	-4.6	6.2	3.4
March	-11.9	-54.9	-20.1	-9.8	-57.7	10.9	-1.1	-17.8
June	8.0	45.0	16.4	41.4	-77.1	-7.2	-33.7	16.2
2011-12								
September	-8.6	0.9	13.2	19.9	411.8	21.8	58.4	9.8
December	3.4	-77.1	5.7	-0.7	3.2	5.9	-39.2	-2.8
March	-3.0	252.2	-14.8	-26.5	14.0	-28.9	-8.1	-19.5
June	7.4	40.2	8.4	39.1	-20.6	-10.2	-13.0	9.0
SEASONALLY ADJUSTED								
2009-10								
June	6.2	-15.0	-1.9	-6.5	-6.5	5.5	-21.0	15.2
2010-11								
September	-8.8	-4.0	-4.3	-9.3	7.7	-2.8	19.2	-3.5
December	2.0	254.7	1.8	0.3	42.1	-12.3	3.3	-0.6
March	-2.2	-59.8	-2.1	11.7	-46.0	34.5	1.6	-1.7
June	1.4	-0.2	12.1	19.7	-50.9	-10.4	-27.8	6.4
2011-12								
September	-2.8	46.4	2.9	12.2	35.0	13.8	45.8	4.3
December	-6.5	-53.2	-1.4	2.8	33.0	-0.9	-42.0	-6.3
March	7.8	70.4	5.0	-12.4	49.8	-14.3	-5.8	-3.7
June	-0.3	3.0	3.3	20.3	-5.2	-14.3	-0.1	-0.7
TREND								
2009-10								
June	1.0	-5.9	-3.1	-0.7	-3.4	-0.9	-5.8	(b)na
2010-11								
September	-1.3	5.8	-2.3	-5.7	9.8	-0.8	-0.2	-0.9
December	-2.2	8.7	-0.8	-0.8	-1.7	1.7	2.4	-1.1
March	-0.6	21.1	3.3	11.7	-23.3	5.7	0.1	1.6
June	-1.0	10.0	5.0	16.9	-36.3	8.1	-4.6	3.0
2011-12								
September	-2.5	-1.6	3.9	9.3	-9.6	3.9	-8.6	0.7
December	-1.1	-4.0	2.6	2.1	44.9	-4.1	-13.0	-2.4
March	0.7	0.4	2.2	0.7	28.2	-8.3	-15.3	-3.4
June	1.6	4.5	2.4	1.7	14.6	-12.3	-15.2	-3.3

na not available

(b) Break in series between this quarter and preceding quarter.

(a) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL								
2009-10								
June	213	^ 944	^ 63	^ 1 971	^ 399	^ 949	711	^ 404
2010-11								
September	^ 279	^ 1 139	*21	^ 2 016	^ 811	1 106	718	*369
December	^ 246	^ 873	^ 66	^ 2 003	*932	1 244	855	^ 540
March	*192	^ 471	^ 98	^ 1 533	*399	1 029	^ 706	^ 418
June	*291	^ 686	^ 107	^ 1 692	^ 829	^ 889	612	^ 653
2011-12								
September	*154	^ 642	^ 92	^ 1 908	^ 918	1 076	^ 811	^ 583
December	*124	^ 808	**69	^ 1 641	^ 820	1 584	1 014	^ 480
March	**6	^ 433	*72	^ 1 127	^ 640	1 036	866	^ 322
June	** -38	^ 640	**36	^ 1 563	^ 547	983	^ 653	^ 463
SEASONALLY ADJUSTED								
2009-10								
June	215	914	64	2 042	454	1 061	852	420
2010-11								
September	271	1 042	16	1 918	775	1 094	717	335
December	248	802	79	1 779	778	1 026	738	485
March	198	607	105	1 791	454	1 163	700	516
June	293	656	112	1 755	952	1 003	738	662
2011-12								
September	144	589	73	1 811	872	1 059	811	533
December	124	740	82	1 412	683	1 304	867	429
March	14	563	75	1 390	731	1 171	866	406
June	-34	607	38	1 629	630	1 114	787	462
TREND								
2009-10								
June	218	1 030	75	1 840	695	1 076	756	420
2010-11								
September	248	949	80	1 888	652	1 067	749	389
December	271	806	92	1 860	663	1 079	729	453
March	272	677	100	1 793	725	1 063	711	551
June	246	618	98	1 775	779	1 070	750	592
2011-12								
September	186	639	91	1 664	827	1 126	808	539
December	102	646	78	1 531	776	1 180	847	465
March	27	625	65	1 473	686	1 195	846	424
June	-24	603	54	1 495	653	1 161	823	425
^ estimate has a relative standard error of 10% to less than 25% and should be used with caution * estimate has a relative standard error of 25% to 50% and should be used with caution ** estimate has a relative standard error greater than 50% and is considered too unreliable for general use								

	Information media and telecom.	Financial and insurance services(a)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL								
2009-10								
June	*13	**55	2 525	^ 883	*148	*54	^ 399	9 730
2010-11								
September	**16	**28	^ 2 903	^ 927	*152	**7	^ 588	11 081
December	**1	*157	^ 3 197	*712	^ 315	^ 70	^ 499	11 710
March	*10	**47	3 089	^ 928	^ 101	^ 106	^ 566	9 692
June	*20	**24	2 821	^ 706	^ 110	^ 89	^ 404	9 931
2011-12								
September	*30	**83	3 135	^ 1 009	*99	^ 72	732	11 345
December	*42	^ 200	3 106	^ 999	*194	^ 107	^ 408	11 594
March	^ 43	**73	2 924	^ 443	*192	**1	^ 314	8 492
June	*80	^ 338	3 211	^ 1 009	**11	** -13	^ 333	9 816
SEASONALLY ADJUSTED								
2009-10								
June	13	55	2 627	1 043	173	68	460	10 464
2010-11								
September	16	28	2 800	830	154	21	508	10 525
December	1	157	3 053	633	295	52	513	10 639
March	10	47	3 234	935	88	95	559	10 501
June	20	24	2 929	872	145	102	480	10 742
2011-12								
September	30	83	3 019	920	99	91	622	10 754
December	42	200	2 976	917	171	84	422	10 455
March	43	73	3 059	445	178	-8	307	9 313
June	80	338	3 327	1 179	49	-2	403	10 607
TREND								
2009-10								
June	11	47	2 668	1 050	183	61	515	10 645
2010-11								
September	11	69	2 880	829	196	40	499	10 547
December	8	85	3 018	762	195	56	510	10 589
March	10	64	3 104	815	160	82	537	10 665
June	19	63	3 055	921	123	104	552	10 764
2011-12								
September	29	78	2 975	880	129	94	519	10 582
December	40	132	3 005	793	151	59	446	10 252
March	54	189	3 115	801	136	21	380	10 037
June	66	238	3 220	890	105	-3	347	10 052
^ estimate has a relative standard error of 10% to less than 25% and should be used with caution * estimate has a relative standard error of 25% to 50% and should be used with caution ** estimate has a relative standard error greater than 50% and is considered too unreliable for general use (a) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry								

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	%	%	%	%	%	%	%	%
ORIGINAL								
2009-10								
June	37.6	5.3	-2.7	76.9	-46.8	-4.9	9.3	-5.0
2010-11								
September	31.0	20.7	-66.8	2.3	103.6	16.6	1.0	-8.7
December	-11.8	-23.3	220.3	-0.7	14.9	12.5	19.0	46.6
March	-22.1	-46.1	47.2	-23.5	-57.2	-17.3	-17.4	-22.7
June	51.4	45.7	9.4	10.4	107.8	-13.6	-13.2	56.3
2011-12								
September	-47.0	-6.4	-14.1	12.8	10.7	21.1	32.5	-10.6
December	-19.7	25.8	-24.8	-14.0	-10.7	47.2	25.0	-17.8
March	-95.1	-46.4	4.0	-31.3	-21.9	-34.6	-14.6	-32.8
June	-718.9	47.8	-50.2	38.8	-14.6	-5.1	-24.6	43.6
SEASONALLY ADJUSTED								
2009-10								
June	35.7	-19.1	-10.5	50.6	-46.6	-5.7	33.3	-17.5
2010-11								
September	26.2	14.0	-74.7	-6.1	70.6	3.0	-15.8	-20.2
December	-8.7	-23.1	384.3	-7.2	0.4	-6.1	2.9	44.6
March	-20.0	-24.3	32.5	0.7	-41.6	13.3	-5.2	6.5
June	48.0	8.0	6.5	-2.0	109.4	-13.8	5.5	28.2
2011-12								
September	-51.0	-10.2	-34.4	3.2	-8.4	5.7	9.8	-19.5
December	-13.6	25.7	12.6	-22.0	-21.6	23.1	6.9	-19.5
March	-89.0	-23.9	-8.6	-1.6	7.0	-10.2	-0.1	-5.5
June	-350.4	7.8	-50.1	17.2	-13.8	-4.8	-9.2	13.9
TREND								
2009-10								
June	34.1	4.4	2.7	6.4	-5.9	-6.0	-1.1	-19.2
2010-11								
September	13.8	-7.8	6.6	2.6	-6.2	-0.9	-0.9	-7.3
December	9.4	-15.0	16.2	-1.4	1.7	1.1	-2.7	16.3
March	0.3	-16.0	8.5	-3.6	9.3	-1.5	-2.4	21.8
June	-9.7	-8.7	-2.4	-1.0	7.5	0.7	5.4	7.4
2011-12								
September	-24.5	3.4	-7.1	-6.3	6.1	5.2	7.9	-8.9
December	-45.3	1.1	-14.7	-8.0	-6.1	4.8	4.8	-13.7
March	-73.3	-3.3	-16.6	-3.8	-11.7	1.3	-0.1	-8.9
June	-188.9	-3.6	-16.7	1.5	-4.7	-2.8	-2.8	0.1

	Information media and tele- communications	Financial and insurance services(a)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services	Total
	%	%	%	%	%	%	%	%
ORIGINAL								
2009-10								
June	63.1	268.7	-3.6	-30.6	-22.9	-38.3	-30.9	-1.0
2010-11								
September	19.1	-49.1	15.0	5.0	2.7	-87.6	47.2	13.9
December	-93.9	457.4	10.1	-23.2	107.9	936.4	-15.1	5.7
March	940.8	-70.3	-3.4	30.4	-67.9	52.6	13.5	-17.2
June	103.6	-49.0	-8.7	-24.0	8.8	-16.5	-28.6	2.5
2011-12								
September	45.4	251.3	11.2	43.0	-10.2	-18.7	81.2	14.2
December	42.3	139.4	-0.9	-1.0	96.1	47.7	-44.3	2.2
March	2.1	-63.4	-5.9	-55.7	-0.8	-99.1	-23.1	-26.8
June	86.4	362.3	9.8	127.9	-94.5	-1 420.9	6.1	15.6
SEASONALLY ADJUSTED								
2009-10								
June	63.1	268.7	-5.0	-19.2	-5.6	-8.0	-20.3	-2.7
2010-11								
September	19.1	-49.1	6.6	-20.4	-11.3	-69.7	10.4	0.6
December	-93.9	457.4	9.1	-23.8	92.3	152.3	1.0	1.1
March	940.8	-70.3	5.9	47.8	-70.3	81.6	8.9	-1.3
June	103.6	-49.0	-9.4	-6.8	65.4	7.5	-14.1	2.3
2011-12								
September	45.4	251.3	3.1	5.6	-32.0	-11.3	29.5	0.1
December	42.3	139.4	-1.4	-0.4	73.3	-6.7	-32.0	-2.8
March	2.1	-63.4	2.8	-51.5	4.1	-109.1	-27.2	-10.9
June	86.4	362.3	8.7	165.3	-72.2	71.5	31.3	13.9
TREND								
2009-10								
June	34.7	3.8	5.9	-17.8	-3.9	-30.5	-7.8	-1.5
2010-11								
September	-3.5	45.6	8.0	-21.1	7.1	-35.0	-2.9	-0.9
December	-27.8	23.5	4.8	-8.0	-0.7	41.1	2.0	0.4
March	26.8	-25.3	2.8	7.0	-17.8	46.8	5.3	0.7
June	95.0	-1.3	-1.6	12.9	-23.5	26.5	2.8	0.9
2011-12								
September	51.3	23.9	-2.6	-4.5	5.2	-9.2	-6.0	-1.7
December	37.7	69.1	1.0	-9.8	17.2	-36.9	-14.0	-3.1
March	34.8	43.6	3.7	1.0	-9.9	-64.0	-14.9	-2.1
June	23.3	25.7	3.4	11.1	-23.0	-112.1	-8.7	0.2

(a) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

BUSINESS GROSS OPERATING PROFITS(a), Current prices

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL								
2009-10								
June	24 604	9 774	2 354	6 936	4 404	4 239	1 800	4 020
2010-11								
September	25 546	9 686	2 463	5 640	5 812	4 456	1 994	4 793
December	23 363	8 927	2 202	5 763	6 386	6 313	2 318	5 451
March	20 074	7 559	2 014	^ 4 365	4 976	4 033	1 921	4 577
June	24 878	8 199	2 614	5 345	5 482	4 504	1 743	5 656
2011-12								
September	27 259	8 125	3 154	6 427	6 681	4 522	2 282	5 356
December	24 009	8 106	2 468	6 352	6 475	7 080	2 645	5 817
March	18 662	6 258	2 532	^ 4 153	5 242	4 306	2 291	4 860
June	20 188	6 596	2 458	5 758	5 401	4 563	1 787	5 365
SEASONALLY ADJUSTED								
2009-10								
June	24 870	9 726	2 296	6 864	4 908	4 725	2 140	4 116
2010-11								
September	24 160	9 244	2 173	5 471	5 476	4 815	1 912	4 836
December	22 623	8 409	2 448	5 040	5 612	4 642	2 022	4 815
March	21 868	8 484	2 142	5 353	5 608	4 901	1 980	5 115
June	25 008	8 147	2 561	5 298	6 011	4 983	2 074	5 751
2011-12								
September	25 699	7 776	2 777	6 194	6 272	4 918	2 195	5 388
December	23 412	7 671	2 739	5 526	5 707	5 233	2 296	5 158
March	20 425	7 013	2 699	5 210	5 889	5 246	2 367	5 429
June	20 175	6 543	2 399	5 703	5 930	5 033	2 123	5 430
TREND								
2009-10								
June	(b) 24 068	9 741	2 286	5 930	5 379	4 742	2 017	4 395
2010-11								
September	24 044	9 244	2 290	5 706	5 292	4 724	1 988	4 589
December	23 476	8 676	2 291	5 316	5 514	4 772	1 986	4 916
March	23 885	8 341	2 354	5 202	5 794	4 836	2 001	5 270
June	24 929	8 127	2 515	5 570	5 967	4 929	2 084	5 440
2011-12								
September	24 905	7 886	2 702	5 724	6 027	5 057	2 201	5 445
December	23 295	7 499	2 744	5 633	5 949	5 139	2 281	5 344
March	21 348	7 067	2 638	5 501	5 865	5 174	2 280	5 331
June	19 702	6 644	2 491	5 449	5 862	5 154	2 230	5 410

^ estimate has a relative standard error of 10% to less than 25% and should be used with caution

(a) This is the sum of company and unincorporated gross operating profits.
(b) Break in series between this quarter and preceding quarter.

	Information media and tele- communications	Financial and insurance services(b)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL								
2009-10								
June	5 201	^ 1 009	6 048	3 106	^ 629	950	1 100	76 177
2010-11								
September	4 544	*602	6 593	3 161	^ 964	939	1 484	78 678
December	5 102	^ 1 978	7 231	^ 2 833	^ 1 325	960	^ 1 450	81 603
March	4 502	^ 868	6 313	^ 2 843	*528	1 093	1 507	67 173
June	4 871	1 214	6 575	^ 3 413	**208	1 004	^ 1 028	76 735
2011-12								
September	4 464	^ 1 285	7 384	4 256	^ 599	1 188	1 720	84 703
December	4 629	*475	7 595	4 224	*710	1 288	1 008	82 881
March	4 492	*1 043	6 749	2 814	^ 781	841	^ 866	65 891
June	4 860	^ 1 697	7 358	4 308	^ 478	741	^ 813	72 372
SEASONALLY ADJUSTED								
2009-10								
June	5 165	672	6 351	3 262	787	1 001	1 205	78 089
2010-11								
September	4 717	620	6 363	2 842	814	927	1 396	75 766
December	4 794	2 256	6 680	2 650	1 234	847	1 431	75 503
March	4 699	891	6 783	3 189	594	1 164	1 491	74 262
June	4 777	867	6 906	3 569	394	1 060	1 153	78 557
2011-12								
September	4 651	1 318	7 109	3 946	434	1 181	1 603	81 462
December	4 362	777	7 011	4 027	617	1 165	992	76 694
March	4 700	1 058	7 296	3 169	847	918	844	73 110
June	4 723	1 352	7 704	4 457	683	791	940	73 988
TREND								
2009-10								
June	4 941	664	6 356	3 249	853	956	1 379	(c)77 165
2010-11								
September	4 879	722	6 482	2 901	931	927	1 362	76 439
December	4 768	795	6 593	2 819	917	959	1 393	75 729
March	4 740	922	6 795	3 113	714	1 037	1 421	76 834
June	4 701	1 008	6 931	3 607	476	1 136	1 396	78 907
2011-12								
September	4 596	1 007	7 003	3 815	448	1 167	1 290	79 197
December	4 557	1 024	7 136	3 789	613	1 088	1 117	77 203
March	4 600	1 085	7 336	3 816	729	964	948	74 687
June	4 688	1 174	7 540	3 956	784	824	828	72 572

^ estimate has a relative standard error of 10% to less than 25% and should be used with caution

* estimate has a relative standard error of 25% to 50% and should be used with caution

** estimate has a relative standard error greater than 50% and is considered too unreliable for general use

- (a) This is the sum of company and unincorporated gross operating profits.
 (b) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry
 (c) Break in series between this quarter and preceding quarter.

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	%	%	%	%	%	%	%	%
ORIGINAL								
2009-10								
June	62.9	9.3	12.3	71.8	-13.6	8.5	-1.3	2.7
2010-11								
September	3.8	-0.9	4.6	-18.7	32.0	5.1	10.8	19.2
December	-8.5	-7.8	-10.6	2.2	9.9	41.7	16.2	13.7
March	-14.1	-15.3	-8.5	-24.3	-22.1	-36.1	-17.1	-16.0
June	23.9	8.5	29.8	22.5	10.2	11.7	-9.2	23.6
2011-12								
September	9.6	-0.9	20.7	20.2	21.9	0.4	30.9	-5.3
December	-11.9	-0.2	-21.8	-1.2	-3.1	56.6	15.9	8.6
March	-22.3	-22.8	2.6	-34.6	-19.0	-39.2	-13.4	-16.4
June	8.2	5.4	-2.9	38.6	3.0	6.0	-22.0	10.4
SEASONALLY ADJUSTED								
2009-10								
June	51.9	-3.8	2.7	37.5	-12.6	-0.2	14.0	-5.7
2010-11								
September	-2.9	-5.0	-5.3	-20.3	11.6	1.9	-10.7	17.5
December	-6.4	-9.0	12.7	-7.9	2.5	-3.6	5.7	-0.4
March	-3.3	0.9	-12.5	6.2	-0.1	5.6	-2.0	6.2
June	14.4	-4.0	19.5	-1.0	7.2	1.7	4.7	12.4
2011-12								
September	2.8	-4.6	8.5	16.9	4.3	-1.3	5.8	-6.3
December	-8.9	-1.3	-1.4	-10.8	-9.0	6.4	4.6	-4.3
March	-12.8	-8.6	-1.5	-5.7	3.2	0.3	3.1	5.2
June	-1.2	-6.7	-11.1	9.5	0.7	-4.1	-10.3	0.0
TREND								
2009-10								
June	(b)na	0.9	0.7	0.5	-2.6	-0.4	-0.8	3.1
2010-11								
September	-0.1	-5.1	0.2	-3.8	-1.6	-0.4	-1.5	4.4
December	-2.4	-6.2	0.0	-6.8	4.2	1.0	-0.1	7.1
March	1.7	-3.9	2.8	-2.1	5.1	1.3	0.8	7.2
June	4.4	-2.6	6.8	7.1	3.0	1.9	4.2	3.2
2011-12								
September	-0.1	-3.0	7.4	2.8	1.0	2.6	5.6	0.1
December	-6.5	-4.9	1.6	-1.6	-1.3	1.6	3.6	-1.9
March	-8.4	-5.8	-3.9	-2.3	-1.4	0.7	0.0	-0.2
June	-7.7	-6.0	-5.6	-1.0	-0.1	-0.4	-2.2	1.5

na not available

(b) Break in series between this quarter and preceding quarter.

(a) This is the sum of the company and unincorporated gross operating profits.

	Information media and tele- communications	Financial and insurance services(b)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services	Total
	%	%	%	%	%	%	%	%
ORIGINAL								
2009-10								
June	11.3	45.6	-0.5	-6.3	-17.5	6.8	-27.8	21.2
2010-11								
September	-12.6	-40.4	9.0	1.8	53.2	-1.1	34.9	3.3
December	12.3	228.6	9.7	-10.4	37.4	2.2	-2.3	3.7
March	-11.8	-56.1	-12.7	0.3	-60.1	13.9	3.9	-17.7
June	8.2	39.9	4.1	20.0	-60.6	-8.1	-31.8	14.2
2011-12								
September	-8.4	5.8	12.3	24.7	188.2	18.3	67.4	10.4
December	3.7	-63.0	2.9	-0.7	18.6	8.5	-41.4	-2.2
March	-3.0	119.6	-11.1	-33.4	10.0	-34.7	-14.1	-20.5
June	8.2	62.8	9.0	53.1	-38.8	-11.9	-6.1	9.8
SEASONALLY ADJUSTED								
2009-10								
June	6.3	-9.3	-3.2	-11.0	-6.3	4.4	-20.7	12.4
2010-11								
September	-8.7	-7.7	0.2	-12.9	3.5	-7.4	15.8	-3.0
December	1.6	263.8	5.0	-6.8	51.5	-8.6	2.5	-0.3
March	-2.0	-60.5	1.5	20.3	-51.8	37.5	4.2	-1.6
June	1.7	-2.7	1.8	11.9	-33.7	-8.9	-22.7	5.8
2011-12								
September	-2.6	52.0	2.9	10.6	10.3	11.4	39.0	3.7
December	-6.2	-41.0	-1.4	2.0	42.2	-1.3	-38.1	-5.9
March	7.7	36.1	4.1	-21.3	37.2	-21.2	-14.9	-4.7
June	0.5	27.8	5.6	40.6	-19.3	-13.8	11.3	1.2
TREND								
2009-10								
June	1.1	-5.2	0.5	-7.0	-3.5	-3.5	-6.6	(c)na
2010-11								
September	-1.3	8.7	2.0	-10.7	9.2	-3.0	-1.2	-0.9
December	-2.3	10.1	1.7	-2.8	-1.5	3.4	2.3	-0.9
March	-0.6	16.1	3.1	10.4	-22.2	8.1	2.0	1.5
June	-0.8	9.3	2.0	15.9	-33.4	9.6	-1.8	2.7
2011-12								
September	-2.2	0.0	1.0	5.8	-5.8	2.7	-7.6	0.4
December	-0.8	1.7	1.9	-0.7	36.9	-6.8	-13.4	-2.5
March	1.0	6.0	2.8	0.7	18.8	-11.4	-15.1	-3.3
June	1.9	8.2	2.8	3.7	7.6	-14.5	-12.6	-2.8

na not available

(a) This is the sum of the company and unincorporated gross operating profits.

(b) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

(c) Break in series between this quarter and preceding quarter.

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accom. and food services	Transport, postal and warehousing	Information media and telecom.
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL									
2009-10									
June	4 249	13 096	804	10 416	7 039	8 508	4 295	5 445	2 775
2010-11									
September	4 366	13 220	866	10 708	7 222	8 610	4 369	5 426	2 967
December	4 627	13 701	877	11 443	7 332	9 014	4 597	5 587	2 756
March	4 885	12 991	898	10 792	7 216	8 408	4 485	5 417	2 830
June	5 262	13 753	948	11 782	7 545	8 843	4 653	5 778	2 767
2011-12									
September	5 650	14 158	1 000	12 342	7 860	8 712	4 759	5 964	2 927
December	5 942	14 168	1 010	13 028	8 114	9 271	4 906	6 227	2 987
March	6 167	13 535	999	12 443	8 160	8 729	4 636	6 033	2 826
June	6 391	13 819	1 053	13 208	8 631	8 785	4 632	6 706	2 968
SEASONALLY ADJUSTED									
2009-10									
June	4 238	13 049	806	10 371	7 026	8 545	4 342	5 423	2 786
2010-11									
September	4 365	13 004	859	10 711	7 223	8 706	4 457	5 407	2 929
December	4 649	13 371	869	11 006	7 232	8 618	4 467	5 458	2 746
March	4 877	13 512	913	11 301	7 328	8 652	4 483	5 585	2 859
June	5 242	13 789	951	11 725	7 536	8 902	4 703	5 753	2 787
2011-12									
September	5 657	13 924	990	12 339	7 855	8 810	4 848	5 950	2 886
December	5 966	13 828	1 002	12 524	8 007	8 862	4 768	6 090	2 980
March	6 160	14 083	1 014	13 046	8 289	8 989	4 639	6 222	2 857
June	6 366	13 852	1 056	13 142	8 623	8 834	4 680	6 668	2 995
TREND									
2009-10									
June	4 225	13 019	824	10 353	7 090	8 585	4 355	5 419	2 800
2010-11									
September	4 396	13 119	845	10 685	7 161	8 623	4 417	5 432	2 836
December	4 620	13 297	876	10 993	7 237	8 663	4 464	5 468	2 831
March	4 907	13 555	914	11 348	7 363	8 722	4 555	5 588	2 807
June	5 262	13 754	951	11 767	7 552	8 789	4 690	5 757	2 833
2011-12									
September	5 627	13 878	982	12 225	7 792	8 864	4 781	5 915	2 883
December	5 932	13 935	1 003	12 618	8 047	8 892	4 762	6 095	2 913
March	6 172	13 947	1 024	12 937	8 309	8 901	4 699	6 314	2 937
June	6 373	13 937	1 044	13 194	8 559	8 906	4 638	6 550	2 949

	<i>Financial and insurance services</i>	<i>Rental, hiring and real estate services</i>	<i>Professional, scientific and technical services</i>	<i>Administrative and support services</i>	<i>Education and Training</i>	<i>Health Care and Social Assistance</i>	<i>Arts and recreation services</i>	<i>Other services</i>	<i>Total</i>
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL									
2009-10									
June	8 029	2 465	12 838	7 120	3 521	7 618	1 097	3 541	102 857
2010-11									
September	8 117	2 450	13 193	7 190	3 455	7 799	1 115	3 625	104 697
December	8 538	2 516	14 077	7 297	3 734	8 164	1 129	3 596	108 986
March	8 013	2 313	13 677	7 163	3 188	7 949	1 112	3 503	104 840
June	7 993	2 486	14 583	7 477	3 510	8 753	1 119	3 732	110 984
2011-12									
September	8 433	2 577	14 399	7 332	3 468	8 662	1 104	3 652	112 997
December	8 513	2 615	14 877	7 415	3 629	8 719	1 165	3 782	116 368
March	8 490	2 301	14 403	7 066	3 300	8 516	1 101	3 862	112 565
June	7 745	2 672	15 228	7 593	3 626	9 246	1 148	4 072	117 522
SEASONALLY ADJUSTED									
2009-10									
June	8 141	2 476	12 554	7 006	3 475	7 480	1 096	3 513	102 326
2010-11									
September	8 084	2 418	13 191	7 158	3 466	7 808	1 120	3 573	104 481
December	8 330	2 407	13 865	7 248	3 509	8 058	1 112	3 570	106 515
March	8 116	2 448	14 206	7 375	3 451	8 205	1 125	3 613	108 050
June	8 144	2 494	14 279	7 341	3 454	8 585	1 118	3 698	110 503
2011-12									
September	8 381	2 542	14 388	7 306	3 480	8 675	1 110	3 601	112 742
December	8 309	2 505	14 653	7 358	3 412	8 608	1 147	3 757	113 777
March	8 583	2 433	14 956	7 284	3 575	8 791	1 112	3 981	116 014
June	7 904	2 681	14 924	7 445	3 567	9 065	1 149	4 032	116 981
TREND									
2009-10									
June	8 027	2 452	12 623	6 959	3 478	7 544	1 098	3 535	102 384
2010-11									
September	8 166	2 433	13 239	7 152	3 496	7 769	1 109	3 545	104 424
December	8 203	2 421	13 777	7 279	3 486	8 029	1 119	3 590	106 353
March	8 188	2 448	14 149	7 334	3 469	8 297	1 118	3 620	108 382
June	8 204	2 498	14 311	7 351	3 454	8 504	1 119	3 631	110 428
2011-12									
September	8 317	2 505	14 456	7 330	3 450	8 621	1 122	3 675	112 421
December	8 392	2 502	14 656	7 323	3 480	8 700	1 126	3 780	114 156
March	8 319	2 528	14 854	7 350	3 525	8 817	1 132	3 919	115 684
June	8 140	2 584	15 010	7 393	3 572	8 975	1 139	4 056	117 019

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accom. and food services	Transport, postal and warehousing	Information media and telecom.
	%	%	%	%	%	%	%	%	%
ORIGINAL									
2009-10									
June	4.7	5.2	-0.3	9.2	1.4	3.3	0.4	3.3	3.4
2010-11									
September	2.7	0.9	7.7	2.8	2.6	1.2	1.7	-0.4	6.9
December	6.0	3.6	1.2	6.9	1.5	4.7	5.2	3.0	-7.1
March	5.6	-5.2	2.4	-5.7	-1.6	-6.7	-2.4	-3.0	2.7
June	7.7	5.9	5.7	9.2	4.6	5.2	3.8	6.7	-2.2
2011-12									
September	7.4	2.9	5.4	4.8	4.2	-1.5	2.3	3.2	5.8
December	5.2	0.1	1.0	5.6	3.2	6.4	3.1	4.4	2.1
March	3.8	-4.5	-1.1	-4.5	0.6	-5.8	-5.5	-3.1	-5.4
June	3.6	2.1	5.4	6.1	5.8	0.6	-0.1	11.1	5.0
SEASONALLY ADJUSTED									
2009-10									
June	4.7	0.1	-1.8	4.0	-0.4	0.6	1.6	-0.3	2.5
2010-11									
September	3.0	-0.3	6.6	3.3	2.8	1.9	2.6	-0.3	5.2
December	6.5	2.8	1.1	2.8	0.1	-1.0	0.2	0.9	-6.3
March	4.9	1.1	5.1	2.7	1.3	0.4	0.4	2.3	4.1
June	7.5	2.0	4.2	3.8	2.8	2.9	4.9	3.0	-2.5
2011-12									
September	7.9	1.0	4.1	5.2	4.2	-1.0	3.1	3.4	3.6
December	5.5	-0.7	1.2	1.5	1.9	0.6	-1.6	2.4	3.3
March	3.3	1.8	1.2	4.2	3.5	1.4	-2.7	2.2	-4.1
June	3.3	-1.6	4.2	0.7	4.0	-1.7	0.9	7.2	4.8
TREND									
2009-10									
June	4.3	0.3	1.9	3.4	1.2	1.1	2.0	1.1	1.6
2010-11									
September	4.1	0.8	2.7	3.2	1.0	0.4	1.4	0.2	1.3
December	5.1	1.4	3.6	2.9	1.1	0.5	1.1	0.7	-0.2
March	6.2	1.9	4.3	3.2	1.7	0.7	2.0	2.2	-0.8
June	7.2	1.5	4.1	3.7	2.6	0.8	3.0	3.0	0.9
2011-12									
September	6.9	0.9	3.2	3.9	3.2	0.8	1.9	2.7	1.7
December	5.4	0.4	2.1	3.2	3.3	0.3	-0.4	3.1	1.0
March	4.1	0.1	2.1	2.5	3.2	0.1	-1.3	3.6	0.9
June	3.3	-0.1	2.0	2.0	3.0	0.1	-1.3	3.7	0.4

	<i>Financial and insurance services</i>	<i>Rental, hiring and real estate services</i>	<i>Professional, scientific and technical services</i>	<i>Administrative and support services</i>	<i>Education and Training</i>	<i>Health Care and Social Assistance</i>	<i>Arts and recreation services</i>	<i>Other services</i>	<i>Total</i>
	%	%	%	%	%	%	%	%	%
ORIGINAL									
2009-10									
June	5.2	6.2	8.8	9.1	12.1	6.5	2.6	4.5	5.7
2010-11									
September	1.1	-0.6	2.8	1.0	-1.9	2.4	1.6	2.4	1.8
December	5.2	2.7	6.7	1.5	8.1	4.7	1.3	-0.8	4.1
March	-6.1	-8.1	-2.8	-1.8	-14.6	-2.6	-1.5	-2.6	-3.8
June	-0.2	7.5	6.6	4.4	10.1	10.1	0.6	6.5	5.9
2011-12									
September	5.5	3.7	-1.3	-1.9	-1.2	-1.0	-1.4	-2.2	1.8
December	0.9	1.5	3.3	1.1	4.6	0.7	5.6	3.6	3.0
March	-0.3	-12.0	-3.2	-4.7	-9.1	-2.3	-5.5	2.1	-3.3
June	-8.8	16.2	5.7	7.5	9.9	8.6	4.3	5.4	4.4
SEASONALLY ADJUSTED									
2009-10									
June	4.9	0.9	2.2	4.5	2.4	1.5	1.2	0.5	1.9
2010-11									
September	-0.7	-2.4	5.1	2.2	-0.2	4.4	2.2	1.7	2.1
December	3.0	-0.4	5.1	1.3	1.2	3.2	-0.8	-0.1	1.9
March	-2.6	1.7	2.5	1.8	-1.7	1.8	1.1	1.2	1.4
June	0.3	1.9	0.5	-0.5	0.1	4.6	-0.6	2.3	2.3
2011-12									
September	2.9	1.9	0.8	-0.5	0.7	1.1	-0.7	-2.6	2.0
December	-0.9	-1.5	1.8	0.7	-2.0	-0.8	3.3	4.3	0.9
March	3.3	-2.8	2.1	-1.0	4.8	2.1	-3.0	5.9	2.0
June	-7.9	10.2	-0.2	2.2	-0.2	3.1	3.3	1.3	0.8
TREND									
2009-10									
June	1.7	0.5	4.2	3.3	0.7	2.7	-0.1	0.2	2.0
2010-11									
September	1.7	-0.8	4.9	2.8	0.5	3.0	1.0	0.3	2.0
December	0.5	-0.5	4.1	1.8	-0.3	3.3	0.9	1.3	1.8
March	-0.2	1.1	2.7	0.8	-0.5	3.3	-0.1	0.8	1.9
June	0.2	2.0	1.1	0.2	-0.4	2.5	0.1	0.3	1.9
2011-12									
September	1.4	0.3	1.0	-0.3	-0.1	1.4	0.2	1.2	1.8
December	0.9	-0.1	1.4	-0.1	0.9	0.9	0.4	2.8	1.5
March	-0.9	1.1	1.4	0.4	1.3	1.3	0.6	3.7	1.3
June	-2.1	2.2	1.0	0.6	1.3	1.8	0.5	3.5	1.2

WAGES AND SALARIES BY STATE, Current prices

	<i>New South Wales</i>	<i>Victoria</i>	<i>Queensland</i>	<i>South Australia</i>	<i>Western Australia</i>	<i>Tasmania</i>	<i>Northern Territory</i>	<i>Australian Capital Territory</i>	<i>Total</i>
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL									
2009-10									
June	34 777	25 739	19 131	6 122	12 626	1 776	958	^ 1 727	102 857
2010-11									
September	35 044	26 799	19 145	6 209	13 131	^ 1 721	^ 929	^ 1 720	104 697
December	36 482	27 669	19 968	6 400	14 084	1 772	947	1 665	108 986
March	34 958	26 588	18 904	6 186	13 921	1 748	877	1 657	104 840
June	36 877	28 042	20 236	6 280	14 952	1 817	983	1 797	110 984
2011-12									
September	37 345	28 325	20 788	6 562	15 320	1 781	1 056	1 820	112 997
December	37 962	29 251	21 851	6 635	15 911	1 849	1 058	1 852	116 368
March	36 893	27 865	21 071	6 576	15 660	1 760	918	1 821	112 565
June	37 715	28 923	21 976	7 054	17 090	1 802	1 079	1 883	117 522
SEASONALLY ADJUSTED									
2009-10									
June	34 489	25 660	18 878	6 134	12 528	1 762	941	1 688	102 326
2010-11									
September	35 025	26 767	19 049	6 210	13 127	1 744	903	1 697	104 481
December	35 655	26 872	19 522	6 288	13 806	1 734	923	1 666	106 515
March	36 115	27 507	19 714	6 296	14 321	1 778	949	1 715	108 050
June	36 578	27 977	19 966	6 284	14 841	1 801	963	1 760	110 503
2011-12									
September	37 321	28 275	20 703	6 555	15 314	1 807	1 025	1 795	112 742
December	37 099	28 431	21 345	6 520	15 605	1 810	1 032	1 854	113 777
March	38 109	28 809	21 969	6 704	16 097	1 788	994	1 884	116 014
June	37 420	28 866	21 694	7 052	16 971	1 785	1 054	1 844	116 981
TREND									
2009-10									
June	34 456	25 877	18 800	6 124	12 669	1 763	919	1 702	102 384
2010-11									
September	35 051	26 481	19 134	6 213	13 152	1 750	921	1 687	104 424
December	35 599	27 028	19 420	6 258	13 732	1 748	923	1 685	106 353
March	36 161	27 515	19 704	6 297	14 340	1 770	943	1 711	108 382
June	36 638	27 911	20 100	6 361	14 838	1 796	981	1 753	110 428
2011-12									
September	37 105	28 267	20 703	6 445	15 239	1 809	1 007	1 807	112 421
December	37 443	28 501	21 305	6 584	15 679	1 804	1 019	1 844	114 156
March	37 639	28 719	21 721	6 759	16 208	1 794	1 026	1 864	115 684
June	37 715	28 921	21 971	6 950	16 805	1 785	1 032	1 870	117 019

^ estimate has a relative standard error of 10% to less than 25% and should be used with caution

	New South Wales	Victoria	Queensland	South Australia	Western Australia	Tasmania(a)	Northern Territory(a)	Australian Capital Territory(a)	Total
	%	%	%	%	%	%	%	%	%
ORIGINAL									
2009-10									
June	6.1	5.2	8.0	3.2	4.1	1.4	13.1	3.1	5.7
2010-11									
September	0.8	4.1	0.1	1.4	4.0	-3.1	-3.1	-0.4	1.8
December	4.1	3.2	4.3	3.1	7.3	2.9	1.9	-3.2	4.1
March	-4.2	-3.9	-5.3	-3.3	-1.2	-1.3	-7.3	-0.5	-3.8
June	5.5	5.5	7.0	1.5	7.4	3.9	12.1	8.5	5.9
2011-12									
September	1.3	1.0	2.7	4.5	2.5	-2.0	7.4	1.3	1.8
December	1.7	3.3	5.1	1.1	3.9	3.8	0.1	1.8	3.0
March	-2.8	-4.7	-3.6	-0.9	-1.6	-4.8	-13.2	-1.6	-3.3
June	2.2	3.8	4.3	7.3	9.1	2.4	17.5	3.4	4.4
SEASONALLY ADJUSTED									
2009-10									
June	1.9	1.2	2.2	1.8	0.3	-1.2	3.3	-3.0	1.9
2010-11									
September	1.6	4.3	0.9	1.2	4.8	-1.0	-4.1	0.6	2.1
December	1.8	0.4	2.5	1.3	5.2	-0.6	2.3	-1.8	1.9
March	1.3	2.4	1.0	0.1	3.7	2.5	2.7	2.9	1.4
June	1.3	1.7	1.3	-0.2	3.6	1.3	1.5	2.6	2.3
2011-12									
September	2.0	1.1	3.7	4.3	3.2	0.3	6.4	2.0	2.0
December	-0.6	0.6	3.1	-0.5	1.9	0.2	0.6	3.3	0.9
March	2.7	1.3	2.9	2.8	3.2	-1.2	-3.7	1.6	2.0
June	-1.8	0.2	-1.3	5.2	5.4	-0.2	6.0	-2.1	0.8
TREND									
2009-10									
June	1.7	2.4	1.6	1.4	3.1	0.7	0.5	-0.3	2.0
2010-11									
September	1.7	2.3	1.8	1.5	3.8	-0.7	0.2	-0.9	2.0
December	1.6	2.1	1.5	0.7	4.4	-0.1	0.2	-0.1	1.8
March	1.6	1.8	1.5	0.6	4.4	1.3	2.2	1.6	1.9
June	1.3	1.4	2.0	1.0	3.5	1.5	4.0	2.5	1.9
2011-12									
September	1.3	1.3	3.0	1.3	2.7	0.7	2.7	3.1	1.8
December	0.9	0.8	2.9	2.1	2.9	-0.3	1.2	2.0	1.5
March	0.5	0.8	2.0	2.7	3.4	-0.5	0.6	1.1	1.3
June	0.2	0.7	1.2	2.8	3.7	-0.5	0.6	0.3	1.2

(a) The relative standard errors on movement estimates for these states are significantly higher than those of the larger states, and the quarterly movement estimates should be used with caution.

SALES/WAGES AND SALARIES RATIO(a)(b), Current prices - Original

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
2009-10								
June	11.75	6.97	12.45	6.02	13.44	9.42	3.84	4.63
2010-11								
September	11.63	7.00	12.29	5.64	13.21	9.28	3.96	4.95
December	10.52	6.86	11.20	5.64	13.23	9.79	4.10	5.07
March	9.26	6.67	11.79	5.24	13.08	9.32	3.94	4.96
June	10.23	6.79	12.96	5.45	13.14	9.25	3.86	5.06
2011-12								
September	10.20	6.76	13.28	5.12	13.15	9.58	4.00	4.93
December	9.59	6.71	12.41	5.04	13.14	10.00	4.04	4.94
March	7.84	6.43	12.42	4.61	12.46	9.38	3.99	4.79
June	8.17	6.56	12.85	5.02	12.49	9.65	3.93	4.54

(a) Sales refer to Sales of goods and services.

(b) Ratio is calculated by dividing Sales by Wages and salaries.

SALES/WAGES AND SALARIES RATIO(a)(b), Current prices - Original *continued*

	Information media and tele- communications	Financial and insurance services(c)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services
2009-10							
June	6.41	1.17	6.44	2.83	2.22	5.09	3.19
2010-11							
September	5.89	1.07	6.66	2.81	2.29	4.98	3.16
December	6.61	1.10	6.47	2.85	2.40	5.27	3.17
March	6.14	0.97	6.65	2.67	2.31	5.39	3.11
June	6.67	1.03	6.54	2.82	2.20	5.41	3.13
2011-12							
September	6.19	0.97	6.47	2.94	2.24	5.74	3.30
December	6.19	1.03	6.48	2.93	2.37	5.76	3.30
March	6.10	0.85	7.01	2.79	2.41	5.43	3.18
June	6.01	1.03	6.34	2.98	2.26	5.20	3.01

(a) Sales refer to Sales of goods and services.

(b) Ratio is calculated by dividing Sales by Wages and salaries.

(c) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

BUSINESS GROSS OPERATING PROFITS/SALES RATIO(a)(b), Current prices - Original

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
2009-10								
June	0.49	0.11	0.24	0.11	0.05	0.05	0.11	0.16
2010-11								
September	0.50	0.10	0.23	0.09	0.06	0.06	0.12	0.18
December	0.48	0.10	0.22	0.09	0.07	0.07	0.12	0.19
March	0.44	0.09	0.19	0.08	0.05	0.05	0.11	0.17
June	0.46	0.09	0.21	0.08	0.06	0.06	0.10	0.19
2011-12								
September	0.47	0.08	0.24	0.10	0.06	0.05	0.12	0.18
December	0.42	0.09	0.20	0.10	0.06	0.08	0.13	0.19
March	0.39	0.07	0.20	0.07	0.05	0.05	0.12	0.17
June	0.39	0.07	0.18	0.09	0.05	0.05	0.10	0.18

(a) Sales refers to Sales of goods and services.

(b) Ratio is calculated by dividing Business gross operating profits by Sales.

BUSINESS GROSS OPERATING PROFITS/SALES RATIO(a)(b), Current prices - Original

continued

	Information media and tele- communications	Financial and insurance services(c)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services
2009-10							
June	0.29	0.11	0.38	0.09	0.04	0.17	0.10
2010-11							
September	0.26	0.07	0.40	0.09	0.06	0.17	0.13
December	0.28	0.21	0.44	0.07	0.08	0.16	0.13
March	0.26	0.11	0.41	0.08	0.03	0.18	0.14
June	0.26	0.15	0.40	0.08	0.01	0.17	0.09
2011-12							
September	0.25	0.16	0.44	0.10	0.04	0.19	0.14
December	0.25	0.05	0.45	0.10	0.04	0.19	0.08
March	0.26	0.14	0.42	0.07	0.05	0.14	0.07
June	0.27	0.21	0.43	0.09	0.03	0.12	0.07

(a) Sales refers to Sales of goods and services.

(c) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

(b) Ratio is calculated by dividing Business gross operating profits by Sales.

INVENTORIES/SALES RATIO(a)(b), Current prices - Original

	<i>Mining</i>	<i>Manufacturing</i>	<i>Electricity, gas, water and waste services</i>	<i>Wholesale trade</i>	<i>Retail trade</i>	<i>Accommodation and food services</i>
2009-10						
June	0.23	0.52	0.05	0.48	0.39	0.09
2010-11						
September	0.24	0.52	0.06	0.48	0.41	0.09
December	0.21	0.51	0.06	0.48	0.37	0.09
March	0.26	0.57	0.08	0.50	0.41	0.09
June	0.25	0.54	0.07	0.47	0.40	0.09
2011-12						
September	0.24	0.52	0.06	0.46	0.40	0.08
December	0.25	0.51	0.06	0.46	0.36	0.08
March	0.31	0.57	0.06	0.48	0.40	0.07
June	0.31	0.53	0.06	0.46	0.38	0.07

(a) Sales refers to Sales of goods and services.

(b) Ratio is calculated by dividing Inventories by Sales.

WHAT IF...? REVISIONS TO TREND ESTIMATES

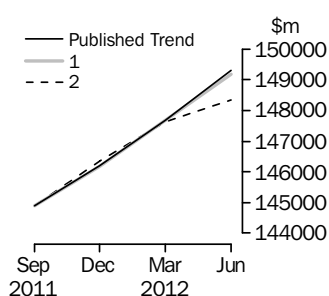
EFFECT OF NEW SEASONALLY ADJUSTED ESTIMATES ON TREND ESTIMATES

TREND REVISIONS

The most recent seasonally adjusted and trend estimates are likely to be revised when original estimates for subsequent quarters become available. To assess reliability of the trend estimate at the current end, the 'what-if' chart presents trend estimates under different scenarios for the next quarter. The approximate effect of two possible scenarios on the current and previous trend estimates for total company gross operating profits and total inventories are presented below.

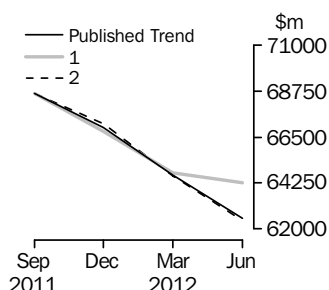
1. Next quarter's seasonally adjusted estimate of total inventories, and seasonally adjusted estimate for company gross operating profits respectively, are higher than the current quarter's estimate by the percentage shown.
2. Next quarter's seasonally adjusted estimate of total inventories, and seasonally adjusted estimate for company gross operating profits respectively, are lower than the current quarter's estimate by the percentage shown.

INVENTORIES (CHAIN VOLUME MEASURES)



	Trend as published		WHAT IF NEXT QUARTER'S SEASONALLY ADJUSTED ESTIMATE:			
	\$m	%	rises by 1.0% on this quarter (1)		falls by 1.0% on this quarter (2)	
			\$m	%	\$m	%
2011						
September	144 872	0.6	144 872	0.6	144 872	0.6
December	146 139	0.9	146 111	0.9	146 287	1.0
2012						
March	147 618	1.0	147 627	1.0	147 568	0.9
June	149 249	1.1	149 140	1.0	148 293	0.5

COMPANY GROSS OPERATING PROFITS (CURRENT PRICES)



	Trend as published		WHAT IF NEXT QUARTER'S SEASONALLY ADJUSTED ESTIMATE:			
	\$m	%	rises by 4.4% on this quarter (1)		falls by 4.4% on this quarter (2)	
			\$m	%	\$m	%
2011						
September	68 615	0.7	68 615	0.7	68 615	0.7
December	66 952	-2.4	66 773	-2.7	67 152	-2.1
2012						
March	64 650	-3.4	64 747	-3.0	64 615	-3.8
June	62 520	-3.3	64 252	-0.8	62 425	-3.4

EXPLANATORY NOTES

INTRODUCTION

1 This publication contains estimates of sales of goods and services, wages and salaries (from the December quarter 2001 issue), company profits, and the book value of inventories for selected industries in Australia. The series have been compiled from data collected by the Australian Bureau of Statistics (ABS) in its Quarterly Business Indicators Survey. The survey, which was fully implemented in the March quarter 2001, collects data from private sector businesses.

SCOPE AND COVERAGE

2 The Quarterly Business Indicators Survey, like most ABS economic collections, takes its frame from Employing and Non-Employing Units on the ABS Business Register which is primarily based on ABN registrations to the Australian Business Register, which is managed by the Australian Taxation Office (ATO). The frame is updated quarterly to take account of new businesses and changes in the characteristics of businesses, such as industry and size.

3 Businesses are removed from the frame when their ABN has been cancelled by the ATO. This may occur when the business requests for its ABN to be cancelled or otherwise does not remit either Income Tax Withholding, or Goods and Services Tax, for the previous five quarters.

4 The statistics in this publication exclude micro non-employing businesses. Though there are a substantial number of these businesses, it is expected that they would not contribute significantly to the estimates, although the impact would vary from industry to industry.

5 Inventories data are not collected from businesses with fewer than 20 employees, as smaller businesses generally have difficulty in providing accurate quarterly information on the level of their inventories. Estimates for these businesses are derived by applying sales information to an estimated inventories to sales ratio.

6 Profits data are not collected from employing businesses with less than 20 employees. Estimates for these businesses are derived by applying sales information to an estimated profits to sales ratio.

7 The industries and the data items collected, classified according to the Australian and New Zealand Standard Industrial Classification (ANZSIC), 2006 (cat. no. 1292.0), included in this publication are:

EXPLANATORY NOTES *continued*

SCOPE AND COVERAGE

continued

<i>Industries</i>	<i>Sales of goods and services</i>	<i>Wages and salaries</i>	<i>Profits</i>	<i>Inventories</i>
Mining (Division B)	Y	Y	Y	Y
Manufacturing (Division C)	Y	Y	Y	Y
Electricity, Gas, Water and Waste Services (Division D)				
Electricity Supply (26)	Y	Y	Y	Y
Gas Supply (27)	Y	Y	Y	Y
Water Supply, Sewerage and Drainage Services (28)	Y	Y	Y	N
Waste Collection, Treatment and Disposal Services (29)	Y	Y	Y	N
Construction (Division E)	Y	Y	Y	N
Wholesale Trade (Division F)	Y	Y	Y	Y
Retail Trade (Division G)	Y	Y	Y	Y
Accommodation and Foods Services (Division H)	Y	Y	Y	Y
Transport, Postal and Warehousing (Division I)	Y	Y	Y	N
Information Media and Telecommunications (Division J)	Y	Y	Y	N
Finance and Insurance Services (Div. K)				
Depository Financial Intermediation (622)	N	Y	N	N
Non-Depository Financing (623)	Y	Y	Y	N
Financial Asset Investing (624)	Y	Y	Y	N
Insurance and Super. Funds (63)	N	Y	N	N
Auxiliary Finance and Insurance Services (64)	Y	Y	Y	N
Rental, Hiring and Real Estate Services (Division L)	Y	Y	Y	N
Professional, Scientific and Technical Services (Division M)	Y	Y	Y	N
Administrative and Support Services (Division N)	Y	Y	Y	N
Education and Training (Division P)	N	Y	N	N
Health Care and Social Assistance (Division Q)	N	Y	N	N
Arts and Recreational Services (Division R)	Y	Y	Y	N
Other Services (Division S)	Y	Y	Y	N

STATISTICAL UNIT

8 In the Quarterly Business Indicators Survey the statistical unit used to represent businesses, and for which statistics are reported, is the Australian Business Number (ABN) unit, in most cases. The ABN unit is the business unit which has registered for an ABN, and thus appears on the ATO administered Australian Business Register. This unit is suitable for ABS statistical needs when the business is simple in structure.

9 For more significant and diverse businesses where the ABN unit is not suitable for ABS statistical needs, the statistical unit used is the Type of Activity Unit (TAU). A TAU is comprised of one or more business entities, sub-entities or branches of a business entity within an Enterprise Group that can report production and employment data for similar economic activities. When a minimum set of data items is available, a TAU is created which covers all the operations within an industry subdivision (and the TAU is classified to the relevant subdivision of the Australian and New Zealand Standard Industrial Classification (ANZSIC)). Where a business cannot supply adequate data for each industry, a TAU is formed which contains activity in more than one industry subdivision and the TAU is classified to the predominant ANZSIC subdivision. The businesses that contribute to the statistics in this publication are classified:

- by institutional sector, in accordance with the Standard Institutional Sector Classification of Australia (SISCA), which is detailed in Standard Economic Sector Classifications of Australia (SESCA) (cat. no. 1218.0)
- by industry, in accordance with the Australian and New Zealand Standard Industrial Classification (ANZSIC), 2006 (cat.no.1292.0)

EXPLANATORY NOTES *continued*

CLASSIFICATIONS

10 The Australian and New Zealand Standard Industrial Classification has been developed for use in both countries for the production and analysis of industry statistics. For more information, users are referred to Australian and New Zealand Standard Industrial Classification (ANZSIC), 2006 (cat. no. 1292.0).

11 In order to classify data by industry, each statistical unit (as defined above) is classified to the Australian and New Zealand Standard Industrial Classification industry in which it mainly operates.

SURVEY METHODOLOGY

12 The survey is conducted by mail on a quarterly basis. It is based on a random sample of approximately 16,000 units which is stratified by industry, state/territory and number of employees. All private sector units with over 300 employees, and other statistically significant units, such as joint venture partners, are included in the sample.

13 Respondents are asked to provide data on the same basis as their own management accounts. Where a selected unit does not respond in a given survey period, a value is estimated. If data are subsequently provided, the estimated value is replaced with the reported data. Aggregates are calculated from all data using the 'number raised' estimation technique. Data are edited at both individual unit level and aggregate level.

TIMING OF SURVEY CYCLE

14 Surveys are conducted in respect of each quarter and returns are completed during the eight or nine week period after the end of the quarter to which survey data relate e.g. December quarter survey returns are completed during January and February.

SAMPLE REVISION

15 The survey frames and samples are revised each quarter to ensure that they remain representative of the survey population. The timing for creating each quarter's survey frame is consistent with that of other ABS business surveys. This provides for greater consistency when comparing data across surveys.

16 Additionally, with these revisions to the sample, some of the units from the sampled sector are rotated out of the survey and are replaced by others, to spread the reporting workload equitably.

SEASONAL ADJUSTMENT

17 The quarterly original estimates in this publication are affected in varying degrees by seasonal influences. The seasonal adjustment process estimates and removes the effects of normal seasonal variations from the original estimates so that the effects of other influences can be more clearly recognised.

18 In the seasonal adjustment process, account has been taken of both normal seasonal factors (e.g. increase in retail sales due to the Christmas period) and also trading day effects when significant (arising from the varying lengths of the quarters and the varying numbers of Sundays, Mondays, Tuesdays etc. in each quarter) to produce the seasonally adjusted estimates. Particular care should be taken in interpreting quarterly movements in the seasonally adjusted estimates because seasonal adjustment does not remove the effect of irregular or non-seasonal influences (e.g. change in interest rates) and reflects the sampling and other errors to which the original estimates are subject.

19 In this publication, the seasonally adjusted estimates are produced by the concurrent seasonal adjustment method which takes account of the latest available original estimates. This method improves the estimation of seasonal factors, and therefore, the seasonally adjusted and trend estimates for the current and previous quarters. As a result of this improvement, revisions to the seasonally adjusted and trend estimates will be observed for recent periods. A more detailed review is conducted annually prior to the September quarter release using data up to and including the June quarter.

EXPLANATORY NOTES *continued*

SEASONAL ADJUSTMENT

continued

20 The revision properties of the seasonally adjusted and trend estimates can be improved by the use of autoregressive integrated moving average (ARIMA) modelling. ARIMA modelling relies on the characteristics of the series being analysed to project future period data. The projected values are temporary, intermediate values, that are only used internally to improve the estimation of the seasonal factors. The projected data do not affect the original estimates and are discarded at the end of the seasonal adjustment process. The Quarterly Business Indicators Survey uses ARIMA modelling where appropriate for individual time series. The ARIMA model is assessed as part of the annual reanalysis and following the 2010 annual reanalysis, 22% of the Quarterly Business Indicators Survey eligible series use an ARIMA model. For more information on the details of ARIMA modelling see **Feature article: Use of ARIMA modelling to reduce revisions** in the October 2004 issue of **Australian Economic Indicators** (cat. no. 1350.0).

TREND ESTIMATES

21 The trend estimates are derived by applying a 7-term Henderson moving average to the seasonally adjusted estimates. The 7-term Henderson moving average is symmetric, but as the end of a time series is approached, asymmetric forms of the moving average are applied. The asymmetric moving average has been tailored to suit the particular characteristics of individual series and enable trend estimates for recent quarters to be produced. Estimates of the trend will be improved at the current end of the time series as additional observations become available. This improvement is due to the combined effect of the concurrent seasonal adjustment methodology and the application of different asymmetric moving averages for the most recent three quarters. As a result of the improvement, revisions to the trend estimates will generally be observed for the most recent three quarters. ABS research shows that about 75% of the total revision to the trend estimate at the current end is due to the use of different asymmetric moving averages when the original estimate is available for the next quarter.

22 There may also be revisions because of changes in the original estimates. As a result of these revisions, the seasonally adjusted and trend estimates will also be revised. For further information, see Information Paper: A Guide to Interpreting Time Series — Monitoring Trends (cat. no. 1349.0) or contact the Assistant Director, Time Series Analysis on Canberra (02) 6252 6345 or email <timeseries@abs.gov.au>.

CHAIN VOLUME MEASURES

23 The chain volume measures appearing in this publication are annually reweighted chain Laspeyres indexes referenced to current price values in the chosen reference year (currently 2009–10). The current price values may be thought of as being the product of a price and quantity. The value in chain volume terms can be derived by linking together movements in volumes, calculated using the average prices of the previous financial year and applying compound movements to the current price estimates of the reference year. Each year's quarter-to-quarter growth rates in the chain volume series are based on the prices of the previous financial year, except for those quarters of the latest incomplete year which are based upon the second most recent financial year. Quarterly chain volume estimates are benchmarked to annual chain volume estimates, so that the quarterly estimates for a financial year sum to the corresponding annual estimate.

24 With each release of the September quarter issue of this publication, a new base year is introduced and the reference year is advanced one year to coincide with it. This means that with the release of the September quarter 2011 issue of this publication, the chain volume measures for 2010–11 will have 2009–10 (the previous financial year) as their base year rather than 2008–09, and the reference year is 2009–10. A change in the reference year changes levels but not growth rates for all periods. A change in the base year can result in revisions, small in most cases, to growth rates for the last year.

EXPLANATORY NOTES *continued*

CHAIN VOLUME MEASURES

continued

25 Chain volume measures are not generally additive. In other words, component chain volume measures do not, in general, sum to a total in the way original current price components do. For inventories and sales data, this means that the chain volume estimates for industry groups will not add to the total for Australia. In order to minimise the impact of this, the ABS uses the latest base year as the reference year. By adopting this approach, additivity does exist for the quarters following the reference year and non-additivity is relatively small for the quarters in the reference year and those immediately preceding it. For further information on chain volume measures, refer to the Information Paper: Introduction of Chain Volume Measures in the Australian National Accounts (cat. no. 5248.0).

COMPARABILITY WITH NATIONAL ACCOUNTS AND OTHER ABS ESTIMATES

26 The data collected in the Quarterly Business Indicators Survey are used in the compilation of the quarterly estimates of the Australian National Accounts. Inventories data are used to compile estimates of the increase in book value of non-farm inventories. Estimates of sales of goods and services are used to help derive quarterly chain volume measures of gross value added for selected industries. Company gross operating profits data are used to compile estimates of gross operating surplus of private non-financial corporations. From March quarter 2002, estimates of wages and salaries are being used to compile estimates for compensation of private sector employees. For further details see Australian National Accounts: Concepts, Sources and Methods (cat. no. 5216.0).

27 However the statistics in this publication will differ from corresponding statistics in the quarterly Australian National Accounts for the following reasons:

- The national accounts estimates are benchmarked to annual supply and use tables which are based on annual Economy Wide Survey and taxation data.
- The national accounts estimates include estimates for businesses classified to industries not in scope of the Quarterly Business Indicators Survey.
- The national accounts estimates for gross operating surplus of private non-financial corporations are after deduction of the inventory valuation adjustment which measures the portion of income attributable to holding gains or losses resulting from inventory valuation practices.
- In many cases, the processes used to seasonally adjust national accounts estimates are different to those used for the seasonally adjusted estimates in this publication.

28 The estimates for sales of goods and services by Retail trade in this publication will differ from turnover estimates included in Retail Trade, Australia (cat. no. 8501.0). The latter publication presents monthly estimates of the value of turnover of retail businesses, and is sourced from the Retail Business Survey. Estimates for sales of goods and services in this publication exclude the Goods and Services Tax, while turnover collected in the Retail Business Survey includes the Goods and Services Tax. In addition, the Retail Business Survey includes some businesses classified to ANZSIC divisions other than the Retail trade division, and includes retail establishments associated with management units that are not classified to the Retail trade division. The use of different samples in the Retail Business Survey and Quarterly Business Indicators Survey will also contribute to differences.

AUSTRALIAN INTERNATIONAL FINANCIAL REPORTING STANDARDS

29 The new Australian equivalents to International Financial Reporting Standards (AIFRS) began to be progressively implemented in Australia from 1 January 2005. As a result, a number of items in the financial accounts of Australian businesses have been affected by changed definitions which have in turn impacted upon both Income Statements and Balance Sheets. A range of ABS economic collections source data from financial accounts of businesses and use those data to derive economic statistics. There have been no changes in the associated economic definitions.

EXPLANATORY NOTES *continued*

AUSTRALIAN INTERNATIONAL FINANCIAL REPORTING STANDARDS *continued*

30 After monitoring data items since March quarter 2005 it has been concluded that most affected published data series have been impacted by data breaks, but that the magnitude of such breaks cannot be determined without imposing disproportionate load upon data providers to ABS surveys and other administratively collected data. ABS will continue to monitor developments and report any significant identified impacts or changes in methodology as a result of AIFRS.

GENERAL ACKNOWLEDGMENT

31 ABS publications draw extensively on information provided freely by individuals, businesses, governments and other organisations. Their continued cooperation is very much appreciated; without it, the wide range of statistics published by the ABS would not be available. Information received by the ABS is treated in strict confidence as required by the *Census and Statistics Act 1905*.

RELATED PUBLICATIONS

32 Users may also wish to refer to the following publications:

- Australian National Accounts: Concepts, Sources and Methods (cat. no. 5216.0)
- Australian National Accounts: National Income, Expenditure and Product (cat. no. 5206.0)
- Australian Industry (cat. no. 8155.0)
- Information Paper: Introduction of Chain Volume Measures in the Australian National Accounts (cat. no. 5248.0)
- Information Paper: Improvements to Australian Bureau of Statistics Quarterly Business Indicators (cat. no. 5677.0)
- Manufacturing Production, Australia (cat. no. 8301.0)
- Private New Capital Expenditure and Expected Expenditure, Australia (cat. no. 5625.0)
- Retail Trade, Australia (cat. no. 8501.0)

ABS WEB SITE

33 Information on the Quarterly Business Indicators Survey and survey outputs are published on this web site: see the Topics @ a Glance pages.

DATA AVAILABLE ON REQUEST

34 As well as the statistics included in this and related publications, the ABS may have other relevant data available on request. These series include more detailed industry data (e.g. Manufacturing subdivision), and wages and salaries by state/territory by industry. The availability of more detailed data are subject to confidentiality and quality checks. Inquiries should be made to the National Information and Referral Service on 1300 135 070.

RELIABILITY OF THE ESTIMATES

- 1** Estimates provided in this publication are subject to non-sampling and sampling error. The most common way of quantifying sampling error is to calculate the standard error for the published estimate. This is discussed in paragraphs 6 to 9 below.
- 2** Estimates that have an estimated relative standard error between 10% and 25% are annotated with the symbol '^'. These estimates should be used with caution as they are subject to sampling variability too high for some purposes. Estimates with an RSE between 25% and 50% are annotated with the symbol '*', indicating that the estimate should be used with caution as it is subject to sampling variability too high for most practical purposes. Estimates with an RSE greater than 50% are annotated with the symbol '**' indicating that the sampling variability causes the estimates to be considered too unreliable for general use. These annotations have only been applied to estimates from the March quarter 2009.
- 3** Non-sampling errors may arise as a result of errors in the reporting, recording or processing of the data and can occur even if there is a complete enumeration of the population. These errors can be introduced through inadequacies in the questionnaire, treatment of non-response, inaccurate reporting by respondents, errors in the application of survey procedures, incorrect recording of answers, and errors in data entry and processing. Inventories data for businesses with less than 20 employees are derived and could therefore be subject to error (although this error is estimated to be less than the sampling and non-sampling error resulting from directly collecting these data).
- 4** Estimates for the latest quarter presented in this publication are considered preliminary and revised estimates will be released with the next issue. As discussed in paragraphs 20 and 21 of the Explanatory Notes, seasonally adjusted and trend estimates are also subject to revision as more data are revised and more data becomes available.
- 5** It is difficult to measure the size of non-sampling errors. However, every effort is made in the design of the survey and development of survey procedures to minimise their effects.

STANDARD ERRORS

- 6** The estimates in this publication are based on a sample drawn from units in the surveyed population. Because the entire population is not surveyed, the published estimates are subject to sampling error. In calculating the standard error for the statistics in this publication, the ABS would prefer to produce a smoothed standard error for the major published aggregates as this approach takes account of the variability in standard error estimates for quarterly statistics. This estimated standard error would then be used as an indication of the sampling error for the current published series. Standard errors are based upon the data in the currently published quarter. Details of standard errors are available below.

TECHNICAL NOTE DATA QUALITY *continued*

LEVEL ESTIMATES

7 To illustrate, let us say that the published level estimate for company profits before income tax is \$8,900m and the calculated standard error in this case is \$200m. The standard error is then used to interpret the level estimate of \$8,900m. For instance, the standard error of \$200m indicates that:

- There are approximately two chances in three that the real value falls within the range \$8,700m to \$9,100m ($\$8,900\text{m} \pm \200m).
- There are approximately nineteen chances in twenty that the real value falls within the ranges \$8,500m and \$9,300m ($\$8,900\text{m} \pm \400m).
- The true value in this case is the result we would obtain if we could enumerate the total population.

8 The following table shows the standard errors for national and state quarterly level estimates based upon the data in the current quarter.

	<i>Company gross operating profits</i>	<i>Company profits before income tax</i>	<i>Sales of goods and services</i>	<i>Inventories</i>	<i>Wages and salaries</i>
	\$m	\$m	\$m	\$m	\$m
Mining	138	142	591	183	121
Manufacturing	199	208	1 393	1 052	202
Electricity, gas, water and waste services	65	47	293	16	29
Construction	289	293	2 573	na	575
Wholesale trade	257	218	2 465	1 473	260
Retail trade	95	92	1 718	674	163
Accommodation and food services	83	74	750	72	169
Transport, postal and warehousing	198	144	1 146	na	198
Information media and telecommunications	53	47	258	na	68
Financial and insurance services	183	329	508	na	191
Rental, hiring and real estate services	182	191	681	na	126
Professional, scientific and technical services	301	367	1 893	na	475
Administrative and support services	76	74	692	na	243
Education and Training	na	na	na	na	145
Health Care and Social Assistance	na	na	na	na	482
Arts and recreation services	52	45	136	na	40
Other services	113	107	722	na	241
Total	680	748	4 928	1 734	1 132
New South Wales	na	na	2 654	na	573
Victoria	na	na	2 347	na	617
Queensland	na	na	2 229	na	458
South Australia	na	na	1 158	na	239
Western Australia	na	na	1 879	na	469
Tasmania	na	na	392	na	75
Northern Territory	na	na	218	na	68
Australian Capital Territory	na	na	694	na	104
Australia	680	748	4 928	1 734	1 132

na not available

TECHNICAL NOTE DATA QUALITY *continued*

MOVEMENT ESTIMATES

9 The following example illustrates how to use the standard error to interpret a movement estimate. Let us say that one quarter the published level estimate for inventories is \$90,000m, and the next quarter the published level estimate is \$92,000m. In this example the calculated standard error for the movement estimate is \$850m. The standard error is then used to interpret the published movement estimate of +\$2,000m. For instance, the standard error of \$850m indicates that:

- There are approximately two chances in three that the real movement over the two quarter period falls within the range \$1,150m to \$2,850m ($\$2,000m \pm \$850m$).
- There are approximately nineteen chances in twenty that the real movement falls within the range \$300m to \$3,700m ($\$2,000m \pm \$1,700m$).

10 The following table shows the standard errors for national quarterly movement estimates based upon the data in the current quarter.

	<i>Company gross operating profits</i>	<i>Company profits before income tax</i>	<i>Sales of goods and services</i>	<i>Inventories</i>	<i>Wages and salaries</i>
	\$m	\$m	\$m	\$m	\$m
Mining	79	77	293	84	65
Manufacturing	205	205	1 025	642	179
Electricity, gas, water and waste services	91	88	169	6	12
Construction	311	292	1 834	na	438
Wholesale trade	192	169	1 374	883	156
Retail trade	78	66	1 020	522	124
Accommodation and food services	66	63	289	38	83
Transport, postal and warehousing	101	88	353	na	103
Information media and telecommunications	57	58	126	na	27
Financial and insurance services	126	320	342	na	367
Rental, hiring and real estate services	122	165	361	na	79
Professional, scientific and technical services	253	295	890	na	332
Administrative and support services	112	111	548	na	217
Education and Training	na	na	na	na	82
Health Care and Social Assistance	na	na	na	na	311
Arts and recreation services	60	59	67	na	19
Other services	82	91	409	na	112
Total	569	725	2 960	1 168	798

na not available

ADJUSTMENTS TO ESTIMATES

11 Adjustments are included in the estimates to allow for lags in processing new businesses to the Australian Business Register. The following table shows the adjustments made to the current quarter's original estimates in current price terms:

	<i>June Quarter 2012</i>
	%
Company gross operating profits	0.4
Company profits before income tax	0.5
Sales of goods and services	0.6
Inventories	0.4
Wages and salaries	0.7

ADJUSTMENTS TO ESTIMATES *continued*

12 As previously discussed, the estimates presented in this publication are partial indicators used in the compilation of the quarterly national accounts. The movements in the Business Indicators estimates will not always be the same as the movements in the comparable national accounts series but they should be reasonably consistent after taking account of differences in concepts, scope and methodology described in paragraph 26 of the Explanatory Notes. If after taking account of these differences, there are concerns about data quality and coherence, the national accounts area provides feedback to the survey area. This process may result in adjustments being applied to the Business Indicators estimates prior to release in this publication. The objective use of the national accounts framework to provide data coherence across all ABS economic statistics ensures that a common understanding of recent economic developments is presented.

SALES OF GOODS AND SERVICES TIME SERIES

13 This publication includes estimates of sales of goods and services, by industry, and by state/territory, but estimates of national total sales of goods and services are not published. Total sales of goods and services is not an adequate indicator of the performance of the Australian economy as it includes duplication; for example, goods sold by retailers may also be included in goods sold by wholesalers in the same period. However this publication does include total sales of goods and services, by state/territory, as it is considered that there may be interest in this item as a measure of relative activity. This data should be used with caution given the potential for the data to include duplication across industries.

PROFITS TIME SERIES

14 Estimates of gross operating profits are compiled by deducting estimates of items that do not involve the production of goods and services from estimates of profits before income tax. These items include: depreciation, net interest paid, net foreign exchange gains/losses and unrealised gains/losses on the revaluation of assets. These items are considered out of scope of the national accounts item gross operating surplus.

15 As indicated in paragraph 6 of the Explanatory Notes, income items (other than sales of goods and services), expense items (other than labour costs) and profits are only collected for businesses employing 20 or more persons in the Quarterly Business Indicators Survey (QBIS).

WAGES TIME SERIES

16 The Introduction of the Quarterly Business Indicators Survey from March quarter 2001 included the collection of private sector wages and salaries by industry.

PRIVATISED MARKETING AUTHORITIES

17 Three significant privatised marketing authorities came into scope of the estimates in this publication from the September quarter 1999. The introduction of these units resulted in a break in series for estimates for inventories and sales of goods and services between the June and September quarters 1999 and comparison of the series over time should be undertaken with care.

18 The methodology used by the ABS has ensured that the trend series has not been distorted by the introduction of these units, although there is a trend break evident between the June and September quarters 1999. For this reason, the trend estimates of movement have not been released for the Wholesale trade inventories, Total inventories and Wholesale trade sales series in respect of the September quarter 1999.

PRIVATISATION OF TELSTRA CORPORATION

19 Telstra Corporation was effectively privatised on 20 November 2006. For the purposes of ABS statistics this change from public sector to private sector was effective from March quarter 2007. This has impacted on some data series presented in this publication, particularly the March quarter 2007 movements. The data items affected are sales of goods and services, wages and salaries, company gross operating profits and the related profits series in the Manufacturing and Information media and telecommunications industry. The introduction of Telstra has resulted in a break in series for some series in this publication between the December quarter 2006 and March quarter 2007. The movement trend estimates, in percentage terms, have therefore not been released for the March quarter 2007.

TREND BREAK

20 In the June quarter 2010 release, trend break corrections were applied to Mining and Total company gross operating profits, company profits before income tax, business gross operating profits and Mining sales. These corrections were necessary due to very large mining commodity contract price rises that occurred on 1st April 2010. Trend break corrections were also applied to Manufacturing and Western Australian Sales of goods and services due to the movement of a major manufacturing business from the private to public sector. When a trend break occurs in a time series it is important that the trend movement estimate be treated with caution, hence the suppression of the quarterly and annual movement estimates for June 2010.

GLOSSARY

A company	The definition of company has been expanded to include quasi-corporations as well as incorporated private sector business enterprises. For the purpose of the survey, branches of overseas companies operating in Australia are included but overseas branches of Australian companies are excluded.
Business gross operating profit	The sum of unincorporated gross operating profit and company gross operating profit.
Company gross operating profits	Selected items are excluded from company profits before income tax to provide a measure of underlying company profits. These items include interest income and expenses; depreciation and amortisation; and selected items which do not involve the production of goods and services such as net foreign exchange gains/losses, gains/losses arising from the sale of non-current assets, and net unrealised gains/losses from the revaluation of current or non-current assets.
Company profits before income tax	Net operating profit or loss before income tax and extraordinary items and is net of capital profits or losses arising from the sale of businesses' own capital goods and dividends received.
Inventories	All inventories of materials etc., work in progress and finished goods owned by the business, whether held at locations of the business or elsewhere. Inventories are recorded at book value at the end of the quarter.
Quasi-corporations	Large and easily identified unincorporated enterprises such as partnerships of companies or unit trusts of companies.
Sales of goods and services	This item includes sales of goods by the business and income from services provided such as commission income, repair and service income and fees, management fees, rent leasing and hiring income, delivery and installation charges, income from consulting services, sponsorship income, membership/subscription fees and royalties income. State/territory income from sales of goods and services is reported by businesses for the sales of goods and services from each state/territory in which the business operates.
Unincorporated businesses	Businesses not in the corporate sector as defined under the glossary term 'a company'.
Unincorporated gross operating profit	Same definition as company gross operating profit except it includes only unincorporated businesses.
Wages and salaries	Gross earnings before taxation and other deductions. Includes provisions for employee entitlements.

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